

Scenario for autumn election: David Wood, page 13

THE TIMES

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Warm Israel welcome for President Nixon despite alarm over nuclear deal

President Nixon arrived in Israel yesterday to a warm official welcome which concealed the strong disquiet felt in the country about his nuclear agreement with Egypt, announced last week. Mr Nixon drove to a working session with Israel leaders, accom-

panied by Dr Kissinger. The talks will be continued today. In Damascus earlier, Mr Nixon had taken a further step in the repairing of American friendship with Arab nations by agreeing to the reestablishment of full diplomatic relations between Syria and the United States.

Talks to cover \$1,500m arms aid

From Eric Marsden
Jerusalem, June 16
Israelis put their gratitude for past favours above their alarm over more recent events and welcomed President Nixon with cheers and brave smiles today.

They were saluting the man who came to their aid with massive arms supplies in 1970 when Russian domination of the Middle East seemed a threat, and who speeded up the air-lift of tanks and aircraft during the worst days of the October war.

For the moment they forgot their fears that Mr Nixon's policy of closer ties with the Arab states might carry new risks for their security, and the latest shock caused by his agreement to provide Egypt with nuclear power reactors and uranium for them. As television viewers watched Mr Nixon's "Spirit of '76" aircraft coming in to land at Ben Gurion airport a commentator said that the President was being welcomed "in spite of these misgivings".

The decision to give President Nixon's aid is sure to be the focal point of the talks the President is holding today and tomorrow with Mr Yitzhak Rabin, the Israeli Prime Minister, and his colleagues. It has caused a political sensation here which has been damped down by Mr Nixon's visit to the nation's guest, but is sure to rage after he has gone.

First reactions by Government leaders were mild. Mr Aharon Yariv, the Information Minister, pointed out that Israel had been receiving aid from the United States since 1955. Mr Yigal Alon, the Foreign Minister, said he was "not happy" about the news and regretted that Israel had been given no advance notice of it. But he did not think there was any military danger to Israel, because effective inspection would prevent it.

Others not involved in welcoming Mr Nixon have been sharper with their criticism. The Likud opposition party has accused Mr Alon of toning down his reaction. So has Mr Yosef Almogi, the Mayor of Haifa and former Labour Minister. The Opposition Foreign Affairs and defence committee, which has many Government members, has expressed its concern over the agreement.

Israel scientists are reported to be doubtful over the efficacy of American inspection of an Egyptian nuclear plant and to fear that Egypt may be tempted to emulate India in developing nuclear capability. Newsweek magazine has put out that the United States has in effect legitimized a nuclear contest in the Middle East and will be unable to raise moral objections if the Soviet Union becomes involved.

Expert opinion is quoted that the agreement will enable Egypt to produce nuclear weapons by using additional reactors obtained through agreements with other countries. There was little hint of any of this anxiety as the visiting Mr Nixon stepped from his aircraft and trod a narrow red carpet to the welcoming dais. President Nixon said it was a very great honor for him to be the first United States President to visit Israel.

He recalled that he had made visits to the Holy Land in 1956 and in the last days of the 1967 war; when he met troops and their leaders. He realized then how much Israel had gone through to defend itself in war, how much it had cost and "how much the quest of peace means for her", he said.

The terrible danger of war had to be reduced and later removed. He was travelling to nations which had over the years been Israel's traditional adversaries, and the main purpose of this tour and his later visit to the Middle East was "to seek peace for the whole world". He added: "We have taken the first step along that long road. We are dedicated to it and we believe that you are too."

In 1967 he would have said this was an impossible goal but it had now become "a possible dream". Amid cheers Mr Nixon declared "We want to make it come true". Mr Rabin and other ministers headed the line of dignitaries introduced to the President, who inspected a guard of honour of Air Force cadets and was given a 21-gun salute.

Mr Nixon declared his "understanding" of Arab feelings over the Palestine issue. For his part Mr Nixon has won the endorsement of President Assad for their continued joint peace efforts under the United Nations resolution 338. However, the most important aspect of Mr Nixon's visit was the decision of the two countries locked in ideological battle for almost a decade, to correct the mistakes of the past. This forms a solid basis for Mr Nixon which to pursue his attempts to win Congressional approval for a \$100m (£41m) aid to Syria as part of the peace plan.

Azores meeting with Portuguese head of state

Lisbon, June 16.—President Nixon will meet President Spínola of Portugal during a brief stop in the Azores on Wednesday on his way home from the Middle East. Dr Mario Soares, the Portuguese Foreign Minister, said today. An American spokesman here confirmed the meeting and said the talks would begin at 11 am local time, but gave no further details.

A Portuguese Foreign Ministry statement tonight said the meeting would take place in a "useful and advantageous exchange of views within the framework of the good relations existing between the two countries". President Spínola will leave for the meeting on Tuesday. UPI and Reuters.

Spain talks collapse: Officials close to the insurgent Guinea-Bissau delegation to the Algiers peace talks with Portugal said today the talks had not collapsed completely. "It is not a matter of suspending or interrupting the talks, but a complete stop of negotiations", they said. UPI.

Syria and US to restore full diplomatic links

Damascus, June 16
President Nixon wound up his visit to Damascus today with a United States commitment to work with Syria to "bring about a Middle East peace based on Israel withdrawal. Marking an event which would have been unthinkable less than six months ago, the two countries decided to reestablish full diplomatic links. Although the occasion lacked the pomp, ceremony and sheer enthusiasm of Mr Nixon's visit to Egypt, the 24 hours he spent here were no less important.

There were no dramatic announcements about economic aid or instant solution to the Middle East, but the two countries gave formal expression to their rapprochement. Even more important from the Syrian point of view is that this has happened with few apparent concessions on Syria's part. The Republican move clearly by President Nixon when he said that he agreed with President Hafez 'Assad, of Syria, that disengagement was merely "a first step" towards full peace. Throughout the talks and in public appearances, President Assad has emphasized not only the question of "complete Israeli withdrawal, but also "Palestinian rights". This was a case President Nixon had already heard put forcibly by both President Sadat of Egypt, and King Faisal of Saudi Arabia. However, it was in Damascus, that Mr Nixon declared his "understanding" of Arab feelings over the Palestine issue.

For his part Mr Nixon has won the endorsement of President Assad for their continued joint peace efforts under the United Nations resolution 338. However, the most important aspect of Mr Nixon's visit was the decision of the two countries locked in ideological battle for almost a decade, to correct the mistakes of the past. This forms a solid basis for Mr Nixon which to pursue his attempts to win Congressional approval for a \$100m (£41m) aid to Syria as part of the peace plan.

Provisional IRA agrees to talks with Protestant groups

Mr Sean MacStiofain, the former Provisional chief of staff, although he took no part in the ceremony. Once again, long ranks of men in black uniforms, berets and dark glasses were allowed to parade openly the three and a half miles from the local railway station to the cemetery. Afterwards, police cordoned off every road leading from the district. Several hundred policemen in blue riot helmets stopped every car while Irish troops carrying sub-machine guns and FN rifles crouched in the ditches. In spite of the IRA's refusal to negotiate with the Protestants on an exclusively Ulster basis, the weekend witnessed a remarkable deterioration by the loyalists to come to terms with republicans. Last week officers in the UDA's West Belfast brigade were called together to discuss their attitude to a three-day conference which starts today and in which representatives of the UDA, the UVF and other movements will discuss the future of Northern Ireland.

The UDA said in a document issued last night that it agreed to recommend to its members the three-month ceasefire with the Provisional IRA, which would be supported by the loyalist armies. During such a ceasefire no arms would be brought into Ulster. At the end of the three months, the UDA states, there will be talks about "a lasting peace in our country". It both sides have honored their agreement.

The talks would exclude politicians like the Rev Ian Paisley, Mr William Craig and Mr Harry West, the three loyalist leaders who supported last month's strike. None of this, of course, has changed the IRA's determination to continue its campaign against the British in Northern Ireland, and the UDA is expected to insist that its proposals are in no way final—and at the Bodens town ceremony there were some familiar condemnations of the British Government and the British Army.

Inconclusive tests on rally clash victim

By Martin Huckerby
A post-mortem examination of a student who died after fighting broke out during political demonstrations in Red Lion Square, London, on Saturday was inconclusive, Scotland Yard said yesterday. Mr Tony Gilbert, a member of the Liberation Front, an organization of the demonstrators, suggested yesterday that the student, Mr Kevin Gately, might have died because of a cerebral hemorrhage or from a blow on the head. He blamed police action for the death. Mr Gately, aged 21, a mathematics student at Warwick University, was found by St John Ambulance men lying on the ground and taken to University College Hospital, where he died four hours later.



Highlers with Joe Mercer in the saddle, is led in by her owner, the Queen, after winning the Prix de Diane—the French equivalent of the Oaks—at Chantilly yesterday. Report, page 8.

Scotland Yard said further tests were being carried out on the body and the result was expected today; there was no sign of physical injury. Mr Gilbert, who was in charge of the demonstration against a march by the National Front to Conway Hall, complained of "brutal" police action. Miss Jacqueline Stevens, a Warwick University student and a member of the International Marxist Group, was seen by a large crowd of demonstrators with her right arm linked to Mr Gately's when the police charged. "We tried to get through, to get to Conway Hall," she said. "As we went up the stairs, police, they charged with their horses. I fell, I was trodden on by a police horse; I had my head kicked by a policeman." As this was happening, she became separated from Mr Gately and did not see him again. But she said she found it difficult to believe that he was not touched in some way. Miss Stevens added: "There was blood all over the place and people screaming and shouting. There were men all over the place. It was an absolutely horrific scene."

Queen sees filly win in France

From Charles Hargrove
Paris, June 16
The Queen, with obvious delight, saw her filly Highlers, a favourite in the race, win the Prix de Diane at Chantilly this afternoon before a large crowd of French well-wishers, who gave her an enthusiastic welcome. She had come to France on a visit of a few hours. It was a perfect sunny day, and the Queen arrived shortly before noon at the military air base of Creil, north of Paris, where she was greeted on behalf of President Giscard d'Estaing by a member of the protocol of the Elysee Palace, by representatives of the local authorities, and by the British Ambassador. She drove in an open car placed at her disposal by the President and preceded by two motorcycle escorts, to the training ground of Les Aigles, one of three at Chantilly. Accompanied by M. de Chevigny, the director of the Société d'Encouragement, she then drove a fast round of the track followed by three horses at full gallop. The Queen then presided at a small private luncheon given by M Marcel Boussac, president of the Société, in her honour at the Villa Pharis. The guests were not disclosed but among them was Lord Forchester, the Queen's racing manager. Protocol at the luncheon was reduced to a minimum at the Queen's request. The Queen's equerry arrived at the course just before 3 pm and took her seat in the box of the private enclosure. She wore a blue and green printed silk summer dress, and a green turban with a matching head of the same material. In spite of appeals by the organizers to allow her to move about freely, the people pressed around her.



Highlers with Joe Mercer in the saddle, is led in by her owner, the Queen, after winning the Prix de Diane—the French equivalent of the Oaks—at Chantilly yesterday. Report, page 8.

Man catches 2ft carp in flooded street

Mr William Smith caught a two-foot carp in the flooded street in Chalk Road, Reddiferd, near Bristol, yesterday after a lake in a park near by overflowed during a thunderstorm. At the height of the flooding on Saturday night, water near St George's Park, Reddiferd, rose four feet deep in muddy water. Fish from the lake swam in the flooded streets as council workmen pumped away the water. A release families stranded in upstairs rooms. Flooding was reported in many areas. The storms also affected parts of north and South Wales, Devon, the Severn Valley, Herefordshire, Gloucestershire and Wiltshire. Rhyl, Merseyside, had its heaviest downpour of rain for 18 years yesterday. Rainwater ran in rivers from the promenade down side-streets. A section of the main road between Manchester and Warrington at Cadishead was blocked yesterday afternoon.

Minute by Treasury started Benn campaign

By Michael Hazell
Political Staff
A treasury minute written in the first month of this Government started the present controversy among ministers over public ownership proposals. It was seen by Mr Wedgwood Benn, Secretary of State for Industry, and his intervention for supporters as being increasingly prominent in the proposed National Enterprise Board and the Planning agreements system. The minute confirmed suspicions that the Benn faction harboured when Labour was in Opposition. It was decided that the only way to win the battle was to conduct the argument in the open. Although the Treasury changed its tactics in the first two months, the study of the departmental working party set up by Mr Benn progressed. Its original argument was that the public ownership proposals were a "deflationary policy" and that a deflationary policy was essential. Mr Healey, Chancellor of the Exchequer, did not necessarily subscribe to all the Treasury views, but his attitude to the National Enterprise Board, which is thought of as a means whereby the Government could move into private companies if they were thought to be falling behind the world economy, is not thought to have changed to any great degree. When the Labour Party's National Executive Committee argued the case of a year to a meeting in the Churchill Hotel, London, Mr Healey moved an amendment which would have effectively emasculated the concept of the proposed board. He was defeated by a single vote, less than half the 23-member executive present. Labour's left-wing forced the proposals into the general election manifesto and won the party back to power in the early days of last year. The man in charge of the working party was Mr Eric Heffer, a member of the Treasury who had been appointed a minister of state in the department in 1972. Continued on page 2, col 4

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Construction men in militant mood

From Paul Roodledge
Labour Correspondent
Blackpool
A furious row in the health of the "men of the street" after its defeat last Thursday by the Scottish miners is expected to be made at the policy-making conference in Blackpool tomorrow of the Union of Construction, Allied Trades and Technicians. Militant branches of the union have tabled a proposal for a wage of 545 for a 35-hour week, to be won by industrial action if necessary. This target, which would mean increases of up to 25 per cent for a million men in the construction industry, is likely to be endorsed by the biennial conference, but it presents a dilemma to Mr George Smith, the union's general secretary, who is a notable supporter of the TUC General Council and a loyal adherent to the "social contract". At present the basic rates for a 40-hour week are £29 for craftsmen, with a bonus of £3 making a gross annual minimum of £4,200. In addition, a cost-of-living "three-old" supplement of £120 a week has recently been agreed upon. The current agreement, which expires in 1977, is the work of the union's stoppage does not expire until November, but militant delegates are expected to press for immediate negotiations on a new one. A tough move is struck in the report of the executive council to the conference, which says: "There can be no doubt that the large increase in the basic rate of the 1972 dispute was entirely attributable to the solidarity shown by building workers during the strike and the extent of the summer served as an object lesson to the employers." Sadly, the effects of this lesson seem to be wearing off.

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Unions 'black' local radio

Trade unionists at Derby are to refuse to be interviewed on the BBC local radio station, and to withhold information on industrial and union matters, because of a dispute between the station and the Musicians' Union over a non-union group which broadcast. The station was declared "black" by Derby Trades Council. Mr Charles Howell, its secretary said: "The management of Radio Derby declined to give an assurance that only union musicians will be employed." Tory club is raided
Stroud Green Conservative Club, Finbury Park, north London, was raided by police last night for allegedly serving drinks after hours.

The rest of the news

- Ulster shooting: Man killed by troops 'had mental age of 10'.
- Government warned: Labour must not take EUG for granted, Mr Murray says.
- Students: Policy shift over 'racists' unlikely to win back guest speakers.
- Discrimination: Report criticizes race prejudice in factories.
- Employee safeguard: Courts should require companies dismissing accused workers.
- Rome: Christian Democrats power image smudged as negotiations go on.
- Peking: Tension rises over attacks on apparitions in wall posters.
- Geneva: Trade unionists criticize IUC policy on South Africa.
- Mogadishu: Arabs and blacks Africans fall short at OAU conference.
- Moscow: Mr Brezhnev expresses optimism about prospects for a summit.
- Tennis: Borg and Miss Evert take French titles.
- Arts: William Meier reviews Intermexco and Glynne-bonne.
- Middle East: Rough justice in Israel's occupied territories.
- Exports: Mr Peter Shore is asked for assurance on credit guarantees.
- Wealth: Economist challenges figures about 10 per cent.
- Agriculture: Home Overseas.
- Appointments: Home Overseas.
- Rails: Home Overseas.
- Roads: Home Overseas.
- Business: Home Overseas.
- Cross: Home Overseas.
- Football: Home Overseas.
- Goodman: Home Overseas.
- Dial: Home Overseas.
- Engagements: Home Overseas.
- Festivals: Home Overseas.
- Letters: Home Overseas.
- News: Home Overseas.
- Europeans: Home Overseas.

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HOME NEWS

Troops shoot Ulster man said to have had mental age of 10

From a Staff Reporter Belfast. Mr Austin Currie, the Social Democratic and Labour Party Assemblyman who was Minister of Housing in the Northern Ireland Executive, is to take up the case of a young man, said to have had a mental age of 10, who was shot dead by the Army on Saturday.

Mr Patrick Cunningham, aged 22, was killed by troops 200 yards from his home at Benburb, Co Tyrone, after refusing to stop when challenged during a search operation. The Army says he appeared to try to draw a gun, but confirmed later that no weapon was found on him.

Controversy was aroused in Northern Ireland during the early days of the civil violence when one of the first men to be shot dead by the Army, in Strabane, Co Tyrone, turned out to be a deaf mute. Local Roman Catholics are demanding an inquiry into Mr Cunningham's death. They say that he was unarmed and had no connexion with the IRA or any other organization.

The Army says that during a search operation by troops, believed to be from the Life Guards, a man ran out of some bushes and appeared to be about to draw a weapon from his pocket. He was repeatedly challenged but refused to stop and was shot.

Residents say that Mr Cunningham had probably run away because he was frightened of men in uniform. They claimed he had been assaulted by soldiers a year ago. The police are holding a routine inquiry and the Army's special investigation branch is conducting the investigation required after every shooting incident involving the security forces.

Mr Currie is expected to take up the matter with the British Government. Mr Seamus Mallon, chairman of the SDLP Assembly party, who went to the scene of the shooting, has demanded that Mr Rees, the Secretary of State, should treat the death as murder. He says that the Army did not allow anyone near the body for two hours after the shooting.

The wife of a shop owner in Armagh and a Chinese kitchen hand in Belfast were badly wounded at the weekend. On Saturday, Mrs Geraldine Corrigan was shot in the temple by two armed men trying to rob the family shop in Cathedral Road, Armagh, after she had thrown a wire basket at them.

Damage to Cambridge Rubens may be lasting

By Kenneth Gosling Arts Reporter. Deep grooves forming the letters "IRA" on the surface of Rubens's "Adoration of the Kings" in King's College chapel, Cambridge, may never be removed entirely by restoration, the Rev Michael Till, the Dean, said yesterday.

The damage was noticed by a visitor on Saturday after police had been called to investigate the robbery of an offertory box by thieves who broke in the previous evening.

The painting, valued conservatively at more than £100,000, hangs behind the altar at the east end of the chapel. It was given to King's College in 1961 by Major Alfred Allnutt, who had paid £275,000 for it at auction two years earlier of the Duke of Westminster's estate.

People were able to see the painting as usual yesterday and the disfigurement was clearly visible. There was only an oblique reference to the incident at the morning service. "By sheer coincidence," the Dean said, "it is the one time we designate the collection for King's College chapel expenses, which have obviously gone up considerably. Repairs to the painting will run well into four figures."

Mr Till said the painting had been seen yesterday by Professor Michael Jaffe, director of the Fitzwilliam Museum, a fellow of King's College and an expert on Rubens. He will be arranging for a restorer to make a thorough examination.

Mr Till said he believed that in some lights the deep grooves, which were flat-bottomed and could have been caused by a screwdriver or a coin, would show up even after restoration to anyone who knew where to look.

In the next few days the college would be taking "unusual care" of the Rubens and would then consider how to protect it in future. Visitors would continue to be allowed to see the chapel.

Mr Hugh Jenkins, Under-Secretary of State at the Department of Education and Science and minister responsible for the arts, is concerned about the security of works of art throughout Britain. Mr Jenkins had been looking at the matter for some time, which he broadly agreed, that security had gone as far as it could without interfering with access.

He would be studying the matter again and consulting experts, to see whether there should be an investigation.



A section of the crowd in Trafalgar Square, London, yesterday during demonstrations in support of nationalist movements in the three Portuguese African territories of Angola, Mozambique and Guinea-Bissau.

Treasury started Benn campaign

Continued from page 1. His officials were told in blunt Liverpoolian terms that the manifesto proposals must be translated into government policy. Some of the senior civil servants were horrified.

The working party has completed its draft of a Green Paper and it is with Mr Benn before being presented to the Cabinet's public enterprise committee, of which Mr Wilson is chairman. The working party's members were mostly departmental ministers and officials, but Mr Benn did bring in one or two outsiders.

One was Dr Stuart Holland, an economist and a champion member of the Labour Party's public sector group which had originated the proposal.

The chairman of that group was Mrs Judith Hart, Minister for Overseas Development, who recruited Dr Holland as her economic adviser when Labour came into office.

The Treasury was not represented on the working party but it soon became aware of its deliberations. By then nothing could be done to halt production of the draft Green Paper.

But the Treasury, according to one source, shifted the emphasis of its argument. It became a question whether the Government given the economic climate, could afford such a

board. It was then that Mr Benn and others decided to come into the open and make speeches about the Green Paper. Nothing was said, in fact, outside the committee contained in the manifesto. Although the confidential document Mr Benn presented to the TUC-Government liaison committee on the work of his department elaborated on the manifesto, most of the details could have been received in state aid.

Mr Benn, it is clear, has set out to defeat the system by going outside it to win the support of the trade unions and the party rank and file. The disagreements among ministers are not so much over the proposals, although they will undoubtedly be watered down when they reach the public enterprise committee, as over Mr Benn's tactic. They could be highly damaging electioneering.

As a policy matter the proposals for injecting more cash into depressed areas have obvious attractions for ministers involved in regional affairs. The Scottish and Welsh offices sit at the public enterprise committee.

Mr Benn is pursuing his industrial policy of examining the books of leading companies to see how much state aid they have received in the past four years. His decision to examine the books of leading companies is one of the most important 20 companies proved impracticable. Departmental officials said it

would mean examining the books of 8,000 companies associated with the leading companies and that civil servants would have to be taken off other important work.

Mr Benn compromised and changed his order affecting the 10 leading companies. But he is sticking to the country's 100 biggest companies asking them if they would cooperate by telling him how much money they have received in state aid.

Mr Benn's own figures, privately named companies have received a day in state aid for the last four years, and he believes that the figure could in fact be very high.

His department has been ordered to calculate to what extent industry is subsidized by the nationalized industries in cheaper freight costs, the difference between consumer and industrial prices, and telephone charges and the gas and electricity industrial tariffs.

Mr Benn says that he is not criticizing past governments for paying the money. But he does see it as part of his argument that private enterprise should be held accountable for the way it spends the taxpayers' money.

Next week the government and opposition arguments on the issue will be given an airing in the Commons because the Conservatives have tabled a motion on Wednesday, Mr Benn is in a position to ask the chairman, Dr Moory Finlinton, to close the factory.

Whitehall concern over plant closure

By Maurice Corina Industrial Editor. The British Steel Corporation's chemical plant in Bristol will be reopened after repairs have been completed and the local authority is satisfied with the results of inquiries on the spot, it became clear yesterday.

There is concern in Whitehall that Mr Wedgwood Benn was acting beyond his ministerial responsibilities if he ordered the closure of the plant last Wednesday because of alleged fire dangers.

Mr Benn is Secretary of State for Industry, but government responsibility for safety is vested in Mr Foot, Secretary of State for Employment.

The Department of Industry said yesterday: "Mr Benn had no statutory powers to close down this factory on safety grounds."

"This is a matter for Mr Foot through the Factories Inspectorate. But the need for that did not arise since Mr Benn is the Secretary of State for Industry, and the Secretary of State was in a position to ask the chairman, Dr Moory Finlinton, to close the factory."

Phoney war of parties nearly over - Mr He

The "phoney war" between Labour and Conservatives nearly over, with both going to the Tories, said on Saturday Lord Lindford Wells.

He told the annual of the Conservative Wales: "We have got our nerve through a wrong move, how unintended, could have Wilson the excuse to fight an election."

"He and his would have welcomed more than a quick fought without re-Britain's real problem that period is ending."

While Labour's decision begins to lead as the shoddy itself, social contract is exp public relations gain it really is, then bringing forward a well thought out pr-

Mr Whitehall, Party chairman, is derided on Saturday many Labour MPs, left-wingers, want run election before had to be paid.

"A bigger majority so can put the leadership still from the policies of ally social democ-

Sir Alec Douglas-Home, Lincoln Britain would race unions applied a q energy they put claims to support by and delivery (this happened, would be able to the higher pay th-

Mr David Steel, Chief Whip, told Liberal Party's co-Andrews that Scot-ists and ready to co-operate meaning the Kill mission recom-m self-government. But the recom-me only a first step, substitute for the of having full se-for Scotland."

Scanlon expected 'social co'

By Our Labour S. One of the from rank and lists to the TUC wage restraint measures of soci-the Government emerge this we conference of the Union of Engineer-

"The confer-ence in Great Yarmouth practical add Mr Hugh Scanlon to endorse the tract". He is a TUC economi-which last week posts for hold-ings to the level of pace with living.

A speech by the union's engi-in April swung a vote to settle and end an over-industry. The en-ers also put autumn consider claim for next year.

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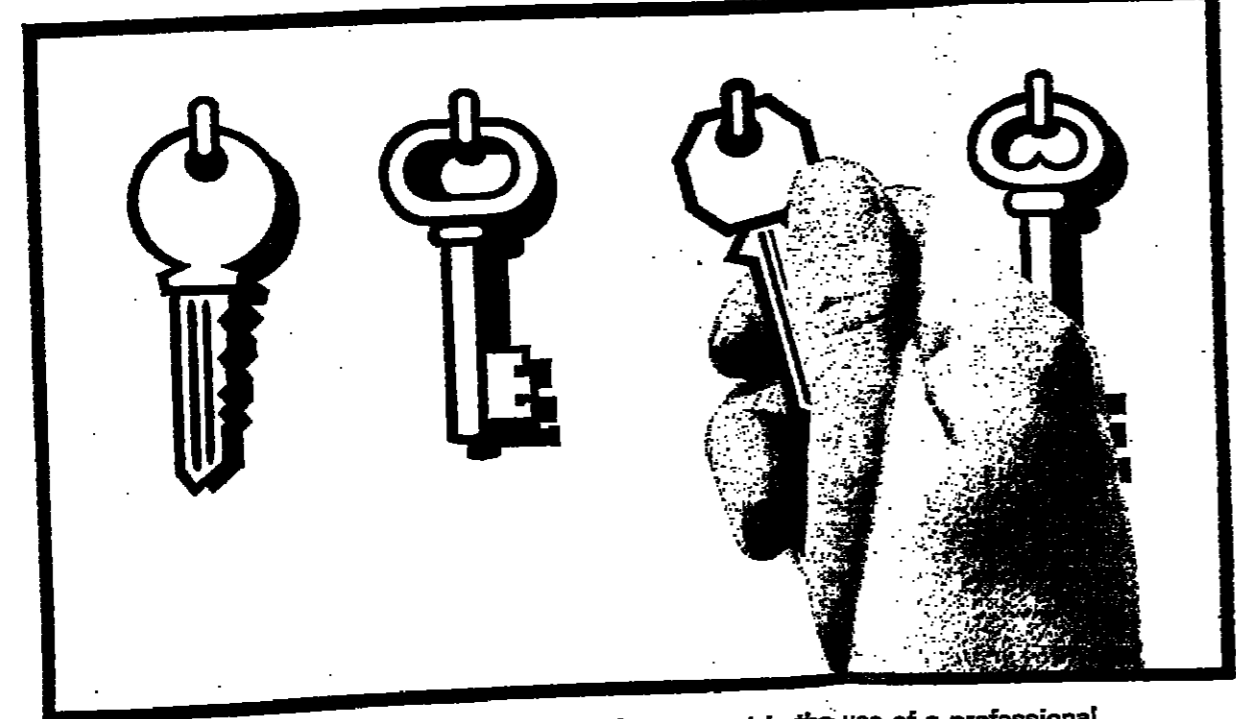
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Labour 'must not take TUC for granted'

By Ronald Kersey Northern Industrial Correspondent. A call for unity in the trade union movement and a warning that the Labour Government must not take for granted the support of the TUC came from Mr Len Murray, general secretary of the TUC, at Lancaster on Saturday.

Mr Murray told 3,000 Yorkshire miners at the annual demonstration that the trade union movement has received an unequivocal assurance from Mr Foot, Secretary of State for Employment, that Parliament would not rise for the summer recess until the Industrial Relations Act was dead and buried. That must be a top priority.

The Industrial Relations Act is on its way out and voluntary collective bargaining is on its way in, but collective bargain-

ing by itself cannot and never will solve all our problems. We need more. We need actions to deal with the extremes in wealth and poverty in this country," he said.

Better pensions were not the end of the road. They were the beginning of a square deal for old-age pensioners. The Labour Government in its first 100 days had provided more action and less talk than his predecessor but there was more to be done.

Mr Lawrence Daly, general secretary of the National Union of Mineworkers, said the main topics discussed at the union's annual conference next month would be the reduction of the working week, the retirement age, improvement in pensions and other questions, in the light of the interim report on the mining industry to be published tomorrow.

Referring to the social contract, Mr Daly said working it

out was difficult. Implementing it would be even more difficult. "We are only going to be able to put it into practice providing it is constitutionally based and grounded on socialist principles."

Mr Daly criticized an editorial in The Times on Friday. He said: "One of the most prominent national newspapers in Britain had an editorial about the wages problems of the miners in which it attacked the Scottish area of the NUM."

"Although it said hopefully that the Scottish area resolution would not necessarily be endorsed by our national conference, let me tell William Ross, Editor of The Times that the Scottish area resolution is not even on the agenda of our national conference. Yorkshire has a wages resolution, so has Nottinghamshire, Northumberland, Lancashire and Cumberland."

Limit reports on rape, MP says

Mr Paul Rose, Labour MP for Manchester, Blaydon, is to ask the Attorney General in the Commons this week to introduce a law which would permit alleged victims of rape and other sexual offences to give evidence anonymously.

The law would limit newspaper reports to naming the offence, the verdict and the sentence.

Red Arrows to stage 30 shows

The RAF's Red Arrows aerobatic team is to start a season of 30 displays on August 1, three months later than usual. Because of the oil crisis, training is four months behind schedule.

To help the team to meet the deadline, the RAF has re-allocated the leader Squadron leader Ian Dick, who retired from the team at the end of last year. He replaces Squadron Leader Peter Square.

Flixborough inquiry

An unofficial inquiry into the cause of the Flixborough disaster opens at Scunthorpe tomorrow. It was set up by trade unions and will be conducted by a university lecturer, Mr Victor Marshall.

Parachutist injured

Four parachutists giving a display at Redditch Rugby and Cricket Club, Worcestershire, were blown off course and landed well away from the target area. One, Mr Peter Denley, broke a leg.

Weather forecast and recordings



NOON TODAY Pressure is shown in millibars. FRONTS: Occluded (dotted), cold (dashed), warm (solid), stationary (dotted-dashed).

Today: Sun rises: 5.43 am, 5.20 pm. Moon rises: 6.29 pm. Moon sets: 6.29 pm. New Moon: June 24. Lightning: 9.50 pm to 4.13 am. High Water: London Bridge, 12.2 pm, 6.30 pm (20.7ft); Avonmouth, 5.12 am (18.5ft); 5.41 pm (18.2ft). Dover, 9.25 am, 5.7m (18.5ft); 9.44 pm, 5.9m (19.3ft). Hull, 4.20 am, 6.2m (20.2ft); 4.35 pm, 6.4m (20.9ft). Liverpool, 5.23 am, 7.8m (25.6ft); 9.55 pm, 7.8m (25.5ft).

A trough of low pressure will move slowly E across the British Isles.

Forecasts for 6 am to midnight: London, SE coastal, N. Central S. England, E Midlands: Rather cloudy, thundery rain outbreaks, perhaps clearer later; wind S or variable, light; max temp 15°C (65°F).

WEATHER REPORTS YESTERDAY MIDDAY: c- cloud; f- fair; s- sun; r- rain; s, sun.

East Anglia, E England: Cloudy, rain outbreaks with thunder; wind SE, light; max temp 15°C (65°F). W Midlands, S Wales, SW England, Channel Isles: Rather cloudy, showers or longer rain, becoming brighter and mainly dry; wind variable, light, becoming NW moderate; max temp 17°C (63°F). Outlook for tomorrow and Wednesday: Mainly dry with sunny spells, but NW may have rain on Wednesday. Temp near or rather above normal.

Sea passages: S North Sea: Under R. light; sea smooth.

Straits of Dover: Wind variable, becoming W; light or moderate; sea slight.

English Channel (E): Wind W, light or moderate; sea slight.

Saturday: London: Temp: max 7 am to 7 pm, 25°C (77°F); min 7 pm to 7 am, 12°C (54°F). Bristol: 7 am, 53 per cent. Rain: 24 hr to 7 pm.

Station	Temp	Wind	Cloud
London	25	W	100
Birmingham	24	W	100
Manchester	23	W	100
Edinburgh	18	W	100
Glasgow	17	W	100
Belfast	16	W	100
Cardiff	19	W	100
Sheffield	22	W	100
Nottingham	21	W	100
Leeds	20	W	100
Bradford	19	W	100
York	18	W	100
Sheff	22	W	100
Notm	21	W	100
Leeds	20	W	100
Bradford	19	W	100
York	18	W	100
Sheff	22	W	100
Notm	21	W	100
Leeds	20	W	100
Bradford	19	W	100
York	18	W	100

NOON TODAY: London: Temp: max 22°C (72°F); min 12°C (54°F). Bristol: 7 am, 53 per cent. Rain: 24 hr to 7 pm, 53 per cent. Rain: 24 hr to 7 pm, 53 per cent.

Yesterday: London: Temp: max 22°C (72°F); min 12°C (54°F). Bristol: 7 am, 53 per cent. Rain: 24 hr to 7 pm, 53 per cent.

At the resort: 24 hours to 6 pm. E COAST: Scarborough: 24°C (75°F). Blackpool: 23°C (73°F). Liverpool: 22°C (72°F). Manchester: 21°C (70°F). W COAST: Bournemouth: 24°C (75°F). Southampton: 23°C (73°F). Portsmouth: 22°C (72°F).

Elimination

ME NEWS

idents' shift over
cists' unlikely to
back ministers

Devlin
N Correspondent
an on appearance at
meetings by some gov-
ministers is likely to
in spite of a new motion
ism carried at the Con-
in London on Saturday
National Union of
tion reaffirmed the
that "fascists" and
should not be allowed
a university and col-
forms, a decision taken
annual conference in
1 last April.
tion also contained new
to individual unions on
ary on the principle
l to the clause carried at
l to prevent any mem-
ference organisations, or
is known to espouse
ews, from speaking in
by whatever means are
(including disruption
agents).
new clauses which
eplace that are:
Conference believes that
of principle student
uld not allow profes-
sors of organized fascist
ings on its campus. We
in this decision we are
and on the side of dem-
upholding the right of
orties to live without
ference relations. Con-
onous should refuse to
ce to such organizations.
If such meetings are or-
ference urges students
arry on the above policy
in such meetings throu-
ghed through the dem-
of the unions. Con-
otes the past success of
as mass pickets and
ptions of the intended
late. Conference believes
ver possible the propos-
constituent organization
use as a platform to a fascist
poker should be substi-
tuted by a general meet-
ing.
Conference condemns
acts of aggression, such
as counter-productive
bankrupt and a substi-
tuted democratically decided



Contestants in the veterans' race held every three years by the Cyclists' Touring Club pedalling along their hundred-mile route near Bayford, Hertfordshire, yesterday. More than 300 men aged over 50 and women over 40 took part in five regional races.

Deposit proposed to ensure
old cars are scrapped

To ensure that when a car's useful life is finished it is handed over for "recycling", registration fees for private vehicles should include a refundable deposit of about £50.
That is one of the radical recommendations on road and rail traffic from a report, published yesterday, by an independent commission on transport. The commission was set up by the Bishop Suffragan of Kingston upon Thames, the Right Rev Hugh Montefiore.
Its report also calls for most road-building in towns to be stopped until new management policies have been put into action, and present investment proposals reviewed. The commission adds that the embargo should not apply to roads forming part of new urban develop-

Union seeks
London
ambulance
inquiry

By Our Labour Staff
The Confederation of Health Service Employees has written to its five sponsored MPs and to Mrs Castle, Secretary of State for Social Services, calling for an inquiry into alleged delays between calls being received at ambulance control at Waterloo and being passed to ambulance crews.
Members of the Park Royal ambulance branch of COHSE in North-west London have com- piled evidence to back their complaints. It includes LA4s, the pink forms handed to ambulance crews when they are given a call.
Some of the forms show delays of up to an hour between the call being received at control and being passed to an ambulance. One shows a call timed at control at 9.40 am and timed as being received at the ambulance station at 10.23 am. The patient was unconscious and the crew's remarks at the bottom of the sheet are: "This patient was nearly dead when arriving at hospital."
Another sheet gives the time a call was received at control as 11.47 am, and at the station as 1.34 pm. The patient was a girl aged four, who had pneumonia. The crew's remarks are: "One hour 53 minutes delay."
Some of the forms are old, because after showing their dossier to representatives of the ambulance authority about 18 months ago, the practice of putting the time a call was received at control at the top of each form handed to a crew was stopped.
The men blame the system rather than the individuals who run it. Control of the London ambulance service was centralized at a new headquarters in Waterloo about 18 months ago. Before then it was split among five area controls.
The crews claim that it is impossible for coordinators working from Waterloo to have detailed local knowledge of the whole of London, and as a result they often send the wrong ambulances to calls, ignoring nearer available vehicles.
No comment was available from the London ambulance service yesterday.

MP calls for inquiry
into demonstrations

By Martin Huckerby
An inquiry into the events leading to the death of a student and into the conduct of the police at demonstrations in London on Saturday was called for yesterday by Mr Sydney Bidwell, Labour MP for Ealing, Southall. Mr Bidwell is chairman of the London area council of Liberation, and took part himself in the counter-demonstration organized against the National Front.
A similar call was made by Mr John Randall, president of the National Union of students.
Mr Arthur Latham, Labour MP for City of Westminster, Paddington will try to ask a private notice question of the Home Secretary in the Commons today. He is particularly concerned about reports that some demonstrators were wearing paramilitary uniforms such as black shirts.
Several demonstrators who were at Red Lion Square on Saturday have accused the police of brutality. They include Mr Brian Heron, of the International Marxist Group, who said yesterday: "We did not start the trouble. It was the police, wading in beating people over the head with their truncheons, that started it all."
Mr Heron admitted, however, that the counter-demonstrators had wanted to prevent National Front supporters from entering Conway hall "and our supporters moved forward with arms linked. There was the usual pushing and shoving against the police, but no violence on our side."
The police officer in charge at Red Lion Square, Mr John Gerrard, deputy assistant commissioner, yesterday was assessing reports from senior officers who were on duty at the demonstration. Sir Robert Mark, the Commissioner, is expected to send a report to Mr Jenkins, the Home Secretary.
Mr Gerrard said on Saturday after the fighting that a shout, "obviously a prearranged signal", had gone up and then the violence had started. Mr Heron yesterday said that was "absolutely ludicrous".
Mr Steven Hart, general secretary of Liberation, said that when

Trust urges
safeguard
for accused
employees

By Our Home Affairs Correspondent
The possibility of introducing legislation or retaining sections of the Industrial Relations Act to safeguard the jobs of accused people was raised by the Apex Trust in a report yesterday.
The trust, an employment agency for former prisoners, which is backed by the Home Office, said that employers who dismissed a man when he was charged with an offence, before he was proved guilty or innocent, should in a case be heavily censured by the courts.
Employers should be educated to feel that it was their duty to keep the man's job available, as one way of minimizing the disastrous effect a charge could have, the report suggested.
The trust was commenting on the report of the working party on bail procedures in magistrates' courts. The courts had to do more to help a defendant to maintain his position in the community, it believed.

Yard detective
suspended
pending inquiry

By Clive Borrell
Chief Supt William Moody, one of Scotland Yard's most experienced detectives, has been suspended from duty on full pay pending the outcome of an investigation involving 16 other thirty and forty police officers.
Five other CID officers were recently suspended in connexion with the same investigation, which began after the arrest and conviction of Mr James Humphreys, a former West End strip club owner.
Mr Moody was the detective in charge of an investigation of bribery and corruption two years ago, when charges were brought against an inspector and a sergeant after two staff reporters of The Times had tape-recorded conversations the officers had with an informer. The two officers were sent to prison for periods of seven and six years.

rief
ent leader
o resign

c Begbie is to remain
of the Open University
Association. His letter
nation, submitted in
s been withdrawn.
ble resigned when the
n's national council
against circulating his
for a new constitution;
eting on Saturday the
erced its decision.

Pay proposed for
women who
are 'trapped'

The National Council for the Single Woman and her Dependents says that women, some of them "trapped" at a young age, who give up hopes of marriage and a career to look after elderly parents should be paid for doing it.
The council suggests, in a report published yesterday, that the pay should be £7.35 a week, the equivalent of the present flat-rate unemployment benefit.

Union officers
campaign

Officers for the Oxford
Robert McDonagh,
ok, president; Ruth
of St Hugh's, librarian;
Williams, of Queen's,
Victor van Ameron-
Magdalen, secretary.

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an Knott, aged 52, has
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e ends
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sed by British Rail as
omy measure.

Sprouting of committees and pedants'
revolt expected over road signs

Wales being what it is, the progress towards bilingual road signs, agreed by the Government, will not be made without argument, perhaps a lost temper or two, and a sprouting of committees.
The transition means that signs pointing to Cardiff will carry the Welsh name, Caerdydd, as well: the road to Swansea will be marked Aber-tawe.
With well established names like those, progress should be simple enough. But in other areas difficulties of orthography and idiom are rampant. There are bound to be revivals among pedants. There is sure to be at least one councillor who will wring his hands in public, worrying what the English will think of it all, as if Englishmen give a straw what Welshmen do with their names.
The first committee has been set up and will advise the Government on correct name forms to be adopted. It should be said at once that bilingual signing will not involve most of the place names of Wales. At least three-fifths of towns and villages have only one name, a Welsh one. A small number have only an English name, such as Saundersfoot and Cross Keys, and no one proposes inventing Welsh names for them.
Many places, however, have Welsh names which have been corrupted and given an English spelling. For these there is a case, in the interests of common sense and convenience, for reaching agreement on one Welsh form. In most cases this

Regional report

Trevor Fishlock
Cardiff

could be done by altering one or two letters, a tidying-up process.
There is a good precedent for this. In recent years the corrupted English forms Dolgellau, Llanelli, Towy, Conwy, have been officially tidied and restored to the original Welsh forms: Dolgellau, Llanelli, Tywyn, Conwy. In the same way, Caernarvon could change to Caernarfon; the Welsh form is widely used (indeed, has appeared often in The Times) and it would be silly to have both on one sign.
In the same way Aberystwyth might change to Aberafan, Aberdare to Aberdar, Barry to Barri, even Wrexham to Wrecsam.
In essentially Welsh-speaking areas most people might prefer to settle for the sole use of the Welsh name of their town or village, the name they habitually use, even when it looks and sounds completely different from the English name. Aber-teifi (Cardigan) is a case in point.
In anglicized areas, however, people might not be so ready to accept phonetic Welsh spelling. The people of Llanstephan, Carmarthenshire, might be per-

fectly happy with Llanstephan; but how would Caerfili go down as the sole version of Caerphilly, and Pomy-pwl as the official way of spelling Pontypool?

It has been put to me that people living in those areas love tradition just as much as Welsh-speakers and would not object. But there could be arguments.
In the effort to reach single forms of names wherever possible, Welsh purists might have to concede that some Welsh names died out so long ago that they are not worth reviving. Obviously lines will have to be drawn, but it is worth remembering that some towns in anglicized areas have names unknown to the English-speaking inhabitants, but commonly used by Welsh speakers. Usk (Bryobug) is an example.
The pursuit of simplicity might involve the ending of the rather pedantic use of the definite article (Y) in certain place names—like Y Rhyl, Y Barri, Y Trilwng (Welshpool).
The agreed forms of place names will have to be incorporated into ordinance survey maps and in this way will reach popular motorists, maps and village signs. The transition to bilingual signs offers local authorities an excellent opportunity to tidy up place names and to act in the spirit of Welsh language legislation. It offers them an opportunity of tidying up road signs which, even in English alone, are often badly sited, too abundant and confusing.

cial discrimination in factories criticized

Evans
Affairs Correspondent
ce by employers and
nious generally to act
racial discrimination is
d in a report by Political
conomic Planning, pub-
today. An investigation
ants showed that more
il practised some form
mination. It often arose
of a lack of awareness
derstanding of the law,
managers, and reluc-
face up to the implica-
their actions.
report is based on a
of nearly 300 plants,
studies of a smaller
and interviews at head
of large companies,
lized industries and
mines. It is the first of
a of PEP reports on racial
workers from the
try groups (74 per cent)
ncentrated in only 28 per
of plants. Even though
where few immigrants
ere excluded from the
more than a fifth of the
surveyed employed
from the racial minor-
ups.
variations in numbers
employed in different plants do
not simply reflect the racial
composition of the local popu-
lation. The report shows that
they spring, in part, from the
peculiarities of the plants.
Although labour turnover is
about the same among white
and minority workers, the
coloured workers make up a
higher proportion of applicants
particularly for the skilled
jobs, than they do of the work-
force. A West Indian or Asian
has to make more than twice as
many applications as a white
man to find a job.
The minority groups, particu-
larly the men, are also heavily
concentrated in unskilled
manual jobs and are much like-
ly than their white counterparts
to work on permanent night
shifts.
More than half of plants with
appreciable numbers of minor-
ity workers do not have super-
visory staff from the minority
groups now and do not expect
to appoint any soon, the report
says. Minority supervisors of
non-manual workers are, even
less common. But the study
less than that expectations of
suggests that resistance to such
white appointments are more common
than actual experience of it.

Resistance from white work-
ers to the employment of the
minorities is not very common,
and when it does occur it tends
to die down quickly. At only 12
per cent of plants had there
been long-standing opposition
to the report shows. Among plants
overwhelming majority of
stoppages were not related to
race. Friction between different
minority groups rarely caused
difficulties.
The TUC has called for action
from its members to remove
causes of friction between the
races and to prevent exploita-
tion. But the study could find
little evidence of open discus-
sions with management on the
issue, either at plant or at
national level.
The case studies produced
examples of situations where
unions had allowed discrimina-
tory practices to develop and
had actually encouraged dis-
crimination. In some cases indi-
vidual officials took up the
causes of minority workers, but
the whole unions are failing to
represent them adequately, the
report says.
Unions have done little to
induct their new members into
the purposes and practices of

trade unionism: nor have they
grasped the importance of
demonstrating in a practical
way that they are welcome in
the movement.
Mr David Stephen, director
of the Runnymede Trust, yester-
day described the report as
"a very clear and forthright
statement of the fact that, in
spite of the Race Relations Act,
discriminatory practices in em-
ployment are widespread".
That was so, he said, even in
companies where the personnel
director was liberal minded.
"If Britain is to make any
progress towards the widely
professed goal of equality for
racial minorities it will not be
by relying on the good will of
employers and trade unions",
he said.
Good will was plainly not
enough. Fears of a "white back-
lash" were used as an excuse
for inaction. But it had not
turned out to be an obstacle in
plants after coloured workers
had been promoted.
Racial Disadvantage in Em-
ployment, by David Smith
(Political and Economic Plan-
ning, 12 Upper Belgrave Street,
London, S.W.1. £2.20).

"I wish to make it plain that we are
in favour of and wish to encourage the
development of good occupational pension
schemes which are highly valued by the
people in them."
That's what the Secretary of State
for Social Services said in the Commons
recently.
The cancellation of the planned State
Reserve Scheme makes good company
pensions even more vital.
Employees have every right to a good
scheme that gives them financial security
in retirement.
And the companies already operating
such schemes are finding that the advan-
tages can often offset the costs.
If you haven't finally decided on
your scheme, we can give you the help
we've already given many other progres-
sive businesses.
As one of Britain's largest insurance
companies, we can provide a tailor-made
GRE plan that's right for you—whether
you've ten employees or ten thousand.
So have a word with your broker or
local GRE branch.
Head Office: Royal Exchange,
London EC3P 3DN.

**Guardian
Royal Exchange
Assurance**
A good name to trust your pensions to.

**It's the Government's
intention to encourage
good pension schemes.**
**It's our intention to
help you provide them.**

WEST EUROPE

Christian Democrats' power image smudged as Italy seeks a stable government

From Peter Nichols Rome, June 16 The four coalition parties will meet on Tuesday at what is proudly, if somewhat too grandly, called a summit conference in an attempt to meet President Leone's plea for them to sink their differences in the national interest and continue to provide a troubled country with a government.

people—have been so closely watched as possible straws in what may be a political wind of change. Voting began today and ends tomorrow, and results should be known tomorrow night.

The issue at the national level, on which Sardinia may throw some light, is the future political role of the Christian Democrats.

Bonn Foreign Minister sees Mr Callaghan

By Our Diplomatic Staff Herr Hans-Dietrich Genscher, West German Foreign Minister, flew to London on Saturday for a three-day meeting with Mr Callaghan, the Foreign Secretary, at his official country residence at Dorneywood.

England and Wales win through to chess final

Nice, June 16—England and Wales have both surprised their supporters by winning places among the group A finalists for the twenty-first World Chess Olympiad.

In Group 1, the Soviet Union easily won one qualifying place and the struggle for the remaining place lay between Scotland, Wales and Poland.

France rejects consultation move in Atlantic charter

From Our Own Correspondent Paris, June 16 France will not agree to the insertion in the new Atlantic charter of any clause on an automatic obligation on the nine to consult the United States before taking decisions.

Luxembourg coalition takes over

Luxembourg, June 16—The new centre-left Government of Luxembourg will take over on Tuesday, after 55 years of Christian Democrat rule, informed sources said today.

Fire kills four children

Mez, June 16—Four children and their grandmother died when a house in a mining village near here, caught fire early today—Agence France Presse.

Europe seeks US arms purchases

From Roger Berthoud Brussels, June 16 Europe's desire to be treated more as an equal partner by America has found a new field for practical expression; the procurement of arms and military equipment.

Sweden sees last of its Princesses wed

Stockholm, June 16—Princess Christina of Sweden, the sister of King Carl Gustaf, was married here yesterday to her sweetheart from teenage days, Mr Tord Magnusson, a businessman.

French nuclear tests wait on Pacific weather

From Charles Hargrove Paris, June 16 In spite of official secrecy, there are indications that the start of this year's series of French nuclear tests in the Pacific is imminent. The flagship of the French Pacific fleet is under steam at Papeete, four frigates have been cruising in the danger zone in the past month and an Air Force aircraft has been carrying out meteorological observations.

US to supply 80 planes to Greece

From Mario Modiano Athens, June 16 Greece signed on Friday a contract for the purchase of 80 American aircraft, the second large arms deal in 24 hours. A contract for 40 French Mirage fighter bombers was concluded in Athens on Thursday. The total value of the combined orders is more than £200m.

OVERSEAS

Tension in Peking over poster attack

From David Bonavia Peking, June 16 The political temperature in Peking rose tonight as agitated crowds gathered to read posters attacking a member of the Politburo of the Chinese Communist Party.

Mr Nixon wins full support of King Faisal

President Nixon with Mrs Golda Meir, former Prime Minister of Israel, when he visited her in Jerusalem yesterday.

Mr Savory resigns from the Rhodesia Party

From Our Correspondent Salisbury, June 16 Mr Alan Savory, the controversial former leader of the Rhodesia Party, has resigned from the party. Earlier this month he gave up the leadership of the party which he had formed two years ago.

Protest by Athens over Turkish oil research

From Our Correspondent Athens, June 16 Greece has lodged a protest against Turkey's plans to carry out research in the Aegean continental shelf for the declared purpose of discovering offshore oil deposits.

Defence chief says na ready for any challenge

Johannesburg, June 16—South Africa is ready to meet any challenge which may come from Mozambique and Angola, the chief of the defence forces, said tonight.

Namibian militants fo

Windhoek, June 16—Two leading members of the militant South-West Africa People's Organisation (SWAPO) go on trial here tomorrow on charges of attempted incitement to murder and public violence.

Mr Lee arrives for talks on Singapore forces

By Our Diplomatic Staff Mr Lee Kuan Yew, the Prime Minister of Singapore, arrived in London yesterday for a four-day visit during which he will have talks with Mr Wilson over possible British plans to withdraw forces from Singapore.

Mr Nixon with Mrs Golda Meir, former Prime Minister of Israel, when he visited her in Jerusalem yesterday.

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Vertical text on the right edge of the page, including names and partial headlines.

OVERSEAS

Arabs and blacks unite

Yishu, Somalia, June 16—Africa's presidents left for today after a bitter... Arab and black... African unity... Mr Omar Arreh, the Foreign Minister...



A thrown kiss from Valery Panov and a smile from his wife Galina when they arrived at Ben Gurion airport, Tel Aviv, after their flight from Vienna.

Panovs say protests must go on

From Moshe Brilliant Tel Aviv, June 16—Valery Panov, the Soviet Jewish ballet dancer, said today...

not mix, but he said that in Russia, art was dominated by political doctrine. The Panovs obtained Israeli citizenship automatically on their arrival last night...

was certain the charge had been trumped up by secret police accompanying the Kirov to justify their assignment. Mr Panov believed he had been singled out because of his Jewish origin...

SPORT

Athletics

Sercombe should not suffer after mysterious disqualification

By Neil Allen Athletics Correspondent Bob Sercombe, of Newport, who suffered a controversial disqualification after finishing fourth in the Amateur Athletics Association marathon championship at Windsor on Saturday...

pointed out, as you hardly have enough breath to say anything in a marathon. Any swearing probably came from supporters on the course who wondered why an elderly man in a tweed suit was setting in the way of runners who often switch from one side of the road to the other during the exhausting late stages of this event...

31st marathon, thought he had lost at least five minutes in sweat and felt a week's training at Windsor had been invaluable. At 10 miles (16km) he was 32sec in front, at 15 miles (24km) he was 1min 45sec in front...

Motor racing

The third man to score a Le Mans treble

From John Blunsden Le Mans, June 16—The widely expected third consecutive Matra-Simca victory in the 24-hour Le Mans 24 Hours de Mans duty took place at 4.0 here this afternoon when last year's winners, Henri Pescarolo and Gerard Larousse, crossed the finishing line, having completed 337 laps of the 8.4-mile circuit...

However, the leading car was running with clockwork regularity until, by three-quarters distance, it was delayed by a faulty starter...

RESULTS: Pescarolo and Larousse (Matra-Simca) 337 laps, 2:55:10.1; G. de Vries and J. van Lennep (Ford) 328 laps, 3:05:00.0...

Aggress struggle to determine the President's entry enters its final phase

Port guide to the anatomy of Watergate

ed Emery, June 16—President Nixon, in his State message to Congress, said: "One of the great achievements of this administration has been the second anniversary tomorrow of the first Watergate arrests..."

main tapes case. The President is appealing Judge Sirica's ruling for him to turn over 64 more White House tapes to the prosecutor for use in the Watergate cover-up trial.

multiple charges of conspiracy on illegal campaign contributions. Federal grand juries, citizen bodies which hear the prosecutor's evidence in secret and determine "probable cause" for sending persons to trial, now sitting in Washington...

Mr Nixon is summoned to appear as witness

Washington, June 16

In the "plumbers' trial beginning on June 26, President Nixon, Dr Kissinger, the Secretary of State, and General Alexander Haig, the White House chief of staff, have been summoned to appear as witnesses in his defence by Mr John Ehrlichman.

This is reported today by the Associated Press and the New York Times. The President has already made it clear that he will not appear in court, but might supply written answers to questions.

Rests as Hongkong ports 118 Vietnamese

Hongkong, June 16—A total of 118 Vietnamese illegal entrants, many of them try-ade military service, deported to Saigon...

The Vietnamese were caught entering Hongkong illegally 13 days ago on a junk which had taken them off a freighter that had smuggled them out of South Vietnam. The 118 are said to include young men who had fled to avoid military conscription.

Brezhnev rebuff for US critics of Moscow summit

From Our Correspondent Moscow, June 16—Mr Leonid Brezhnev, the Soviet Communist Party leader, rebuffed foreign correspondents today that he expected President Nixon's visit this month to bring new rewards, "despite pessimism in some quarters, especially certain individuals in the United States."

and might visit Siberia. "Lake Baikal is a very interesting place," he said. "So for that matter is Novosibirsk." He thought the President's visit would last a week.

Army fighting es round mbodian port

From Our Correspondent Phnom Penh, June 16—Army fighting raged round Phnom Penh today. Khmer Rouge were apparently preparing their first major offensive here since the war...

Jurists condemn torture in Uruguay

From Our Correspondent Geneva, June 16—Defects in the legal system of military justice in Uruguay make possible continued systematic torture and ill-treatment of arrested political suspects, according to a report by the International Commission of Jurists.

They found that maltreatment is particularly associated with investigations conducted by military units. Suspects are often being held in military barracks and interrogation centres, before being transferred to the control of the military judges.

custody, awaiting various stages of their investigation and trial. In addition, many others have been arrested and detained for varying periods without trial.

A large advertisement for SAS Scandinavian Airlines. It features a map of Australia and the text: 'There are two ways to get there: You can board an aircraft in Europe and stay with it until you arrive in Sydney... You can take one of our Express flights to Bangkok or Singapore... That's THE EXACTING WAY... That's THE RELAXING WAY...'

ORT A mis new era is ushered on the rushing de of Borg's youth

**Rex Bellamy
Special Correspondent**

June 16

Great sporting occasion, the day of the French tennis champions, may have marked the dawning of a new era. The champions, both teenagers with two backhands and both went on to play in yellow. The champion, Bjorn Borg, aged 17, won the men's singles in 55 minutes. The other man to win the men's singles was Orantes, 26, 6-3, 6-1, 6-1 in four matches, three in five sets. Christine Evert, already champion of Africa and Italy, won £3,000, came the youngest woman's champion since Christine Truman, who won in 1958. Orantes, 26, beat Olga Morozova 6-1, 6-2 in 55 minutes. The first time since the Italian and French tours in the same year. Evert was a huge crowd for since since she had won twice in 1973. Her triumph was a 6-2, 4-6, 6-1. She sharply reminded that his that the Swedish was fresh and eager. He was the ball early, getting to t and playing some superb volleys. His entire court facility that we almost took. By contrast, Borg scale and wide open from p in the second round. In successive games. He was y tentative and erratic, as s nerve or his concentration scented him. s, his confidence hid. y sporting his chance, Borg a his incredible reserves of a, and began to play with a tistic pounding aggression. s, his back to the ropes, three set points recovered tie-break, but went on dative games and won only ore in the match. A title e seemed to be in his grasp e swept away on the rush-e of youth.



Bjorn Borg playing against Orantes with pounding aggression

win wins US Open with round of 73

**Herb Weinberg
Special Correspondent**

June 16

Irwin, from Colorado, came to New York City to start his day to win the United States Open Championship today. As he stepped onto the court, he was greeted by a crowd that was the largest since he won the title in 1969. Irwin, 31, won the title in four days, 287, defeated Fiedler by two strokes. Fiedler and Lou Graham tied with four days total of 290. Irwin won by a margin of one stroke. He had led by a stroke at the 17th hole, but he lost a hole at the 18th to tie. Irwin then won the hole to take a 2-1 lead. He had a 12-foot putt and then missed. Irwin had scored an Al Geiberger had scored a Jack Nicklaus, a 69. They were 287 and 284 respectively. Irwin, who started off in third place, three behind the leader, ended with a total of 282. Possibly age in mind, Palmer lost a stroke 17th and 18th holes on both days. His total of 285 was a total of 292. Irwin's course was designed and built in 1922 by A. W. Tillinghast. Irwin's victory was the first since 1922. Irwin's four days of play were the longest since 1922. The par for 73 as Irwin was

Cricket Kent overcome Roberts to gain their fifth successive win

**By Peter Mason
CANTERBURY: Kent (4 pts) beat Hampshire by four wickets.**

Kent, champions of the John Player League in the past two seasons, and leaders now, won their first match in a row yesterday, before a wildly enthusiastic crowd of around 10,000 on the St Lawrence ground made a merry picnic of the day.

Kent opened their innings aiming for 186 runs to win.

That man Roberts, who has had such an excellent record in Test cricket, did not say their stumps, was the reason why Roberts's opening spell of four overs had cost him four runs. Gillon brought him back to bowl the 24th over with John and Julien over, and Kent 130 for two. Luckhurst, who had just been dismissed, bowled Roberts before to Roberts's first ball, and in his next three overs Kent were all but paralysed by his speed. With Mitchell and Deane in, they fell to him, Roberts had taken three for two in 15 balls.

By now, though, Roberts had finished his quick over, and with Kent, Ebsan and Shepherds among five wickets that remained, the 45 runs that Kent now needed for a draw were not far off.

Luckhurst bowled Ebsan in a splendid beginning with 71 for the first wicket, and when Julien came in now he lay about him to great effect, hitting four boundaries in a row off Hampshire's 21st over,

Cricket

Kent overcome Roberts to gain their fifth successive win

to bring him 30 runs out of 44 in six overs.

The St Lawrence ground made a merry picnic of Richards and Greenidge—Gilliat having the toss—came to open Hampshire's innings. A full house decked out in their Sunday best ringed the boundaries, and a battery of television cameras began to record Hampshire's progress.

To many of those ardent enthusiasts, Hampshire's lead certainly, 40 overs of Richards and Greenidge may have been sheer joy, and the way these two had begun must have whetted their appetites.

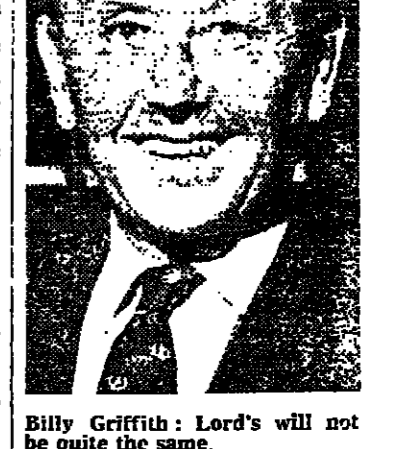
It was not that Hampshire had made off at a great pace, but there had been an indestructible look to Richards and Greenidge as they completed the foundations so necessary if a score approaching the impracticable mark of 300 was to be reached.

That was in Underwood's second over, the eighteenth, and in his next Underwood had pocketed the wicket of Greenidge. For the rest, Richards had just driven Underwood to the pavilion fence for six.

It had been a majestic stroke, and it was the only one that would not have been a six if it had been a four. For he now mistimed his sweep and the ball, which was a gentle arc behind square leg, nestled safely in the waiting hands of Woolmer.

Underwood had had a hand in the matter. He had been his best bowler at the boundary's edge at deep extra

Griffith ends an innings spread over 22 years



Billy Griffith: Lord's will not be quite the same.

**By John Woodcock
Cricketer Correspondent**

By his retirement yesterday, on his 60th birthday, cricket lost the full time services of Billy Griffith, whose career spanned a period of 22 years, first as assistant secretary of MCC and since 1962 as secretary.

He was the tenth secretary of the club, the list going back to 1922, and when he first went to Lord's he was one of the youngest men to hold the office. As a player, he had been a cricketer for 22 years, first as assistant secretary of MCC and since 1962 as secretary.

It was the tenth secretary of the club, the list going back to 1922, and when he first went to Lord's he was one of the youngest men to hold the office. As a player, he had been a cricketer for 22 years, first as assistant secretary of MCC and since 1962 as secretary.

Procter's effort foiled by the rain

**By Alan Gibson
GLOUCESTER: Leicestershire beat Gloucestershire on a faster rate.**

With both sides challenging for the leadership, there was a good deal at stake in this match. It was a test of the athletic power, often wavering in the weather. Their turn came both bowled and fielded more tightly and aggressively.

Dudleston's century came in the thirty-sixth over. He was dropped just before and after reaching 100, but he made a magnificent recovery. Balderstone had reached his 50 by the close of the innings. The Gloucestershire fielding, apart from the athletic power, often wavered in the weather. Their turn came both bowled and fielded more tightly and aggressively.

Procter's effort foiled by the rain

cover that got Knott with a simple duty, with Gilliat at full throttle bearing down upon the crease. Turner reaped a small harvest with deft, wristy cuts, but Jesty made more impact, and he had been accelerating fast with three successive fours off Shepherd when aiming to force a ball of shorter length, he fell, caught behind.

That was at 144 and Jesty the fifth wicket to fall. So, with the batting dispensed with Hampshire would not after all find a total that would give Kent. The last five wickets fell for 41 runs with Underwood taking the last two to give him the best analysis of four for 41.

Yachting Candidates for selection become clearer

By John Nicholls

After three more races for the Ten Cup series in July, must now have their short list of probable craft. A long series of trials is nearing completion and with the same boats regularly appearing in the result is obvious which are the most likely candidates for selection.

Charrouse (David Thomas), Windy (Bruce Banks), Gum boots (Jeremy Rogers) and High Tension (Gerry Stead) are the leading contenders, with the fifth race going to either Gipsy (Peter Nicholson) or Solent Star (John McCarthy).

On Saturday two races were sailed for the Olympic course in Hayling Bay, which were followed by a 70-mile inshore race that ended yesterday. The 700 races which started on Saturday and Golden Apple will also be taking part in the longer event.

Card of course

Hole	Yards	Par
1	446	4
2	411	4
3	216	3
4	453	5
5	324	4
6	166	3
7	442	4
8	471	4
9	442	4
Out	3,444	35

Leading aggregates

Player	Score
R. Irwin	73
A. Palmer	73
W. H. McLeod	73
G. G. Green	73
W. G. Smith	73
J. R. Taylor	73
R. J. Bell	73
M. J. Cresswell	73
S. J. Gray	73
J. G. Foster	73
D. J. Mitchell	73
A. J. S. Brown	73
G. W. Roberts	73
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M. J. Cresswell	73

ENTERTAINMENTS

When telephone was prefix 01 only outside London Metropolitan Area

OPERA AND BALLET

COVENT GARDEN, 240 1911 The Royal Opera House... ROYAL OPERA HOUSE, 240 1911

THEATRES

ACT ONE, W. 74 207, Tues. 8.30... THE MOUNTAIN, 240 1911... THE MOUNTAIN, 240 1911

THEATRES

ROYALTY, 240 1911... THE MOUNTAIN, 240 1911... THE MOUNTAIN, 240 1911

THE ARTS

Best of bad ballet

Spartacus Coliseum John Percival

I do not think that Yuri Grigorovich's Spartacus is really a very good ballet, but it is certainly one of the best bad ballets ever staged.

ART EXHIBITIONS

COLNAGHI'S 14 Old Bond St., W.1... OLD MASTER PAINTINGS... FISCHER FINE ART 30 Kings St., S.W.1

Egocentric Strauss

Glyndebourne William Mann

Most creative artists are egocentric, and Richard Strauss is exceptionally so.

Old Masters

Colnaghi/Agnew

Italian paintings of the seventeenth and eighteenth centuries are a main feature of the current exhibition of Old Masters at Colnaghi's.

NPO/Muti Festival Hall

William Mann

Ricardo Muti has not been able to conduct the New Philharmonic Orchestra many times in this, his first season as their principal conductor.

Double programme

London Choral Queen Elizabeth Hall

Thomas Walker

Most conductors would consider Rossini's two rarely heard Petite messe Solennelle a full evening's music.

Schumann driven hard

RPO/Foster Festival Hall

Joan Chissell

Thanks to the gramophone and some splendid performances on disc, Schumann's symphonies are no longer considered bad box office.

Secrets of Soviet intelligence

KGB By John Barron

The secret work of secret service agents... Five and a half years president of Reader agreed to let Mr John Barron...

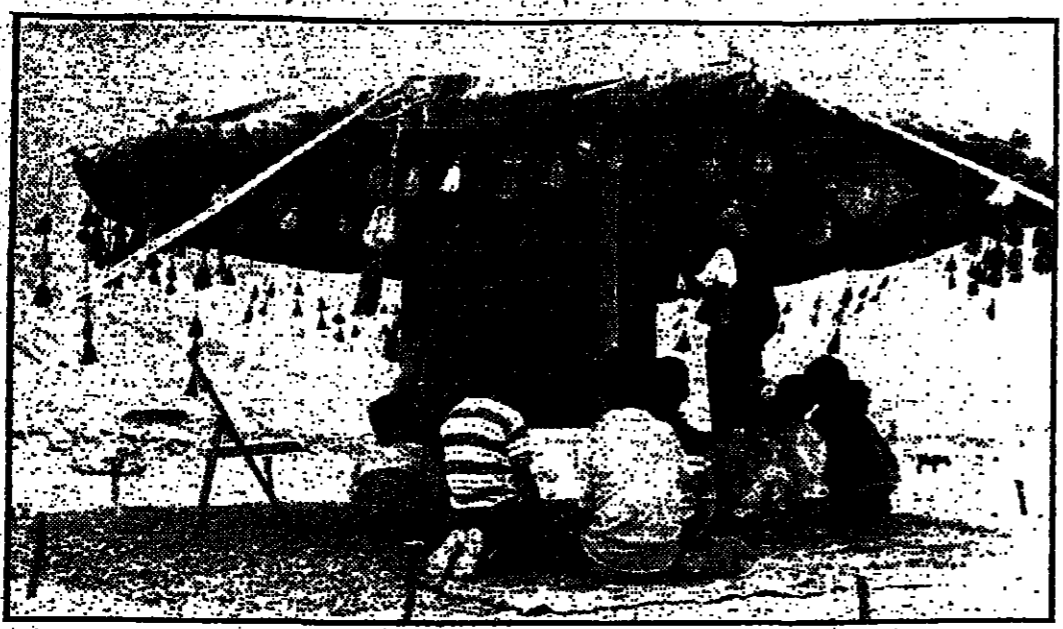
Toronto Dance Theatre

RPO venture

The Royal Philharmonic Orchestra has been chosen as the touring orchestra for the first of the Heures Exotiques Musicales in Montreux.

The future looks more settled for the world's wanderers

Now looks as though a large number of the nomads of West Africa and Ethiopia are facing a more settled future...



Government policy towards the nomads changed with the accession of the present Shah. Tribal schools were started in 1926 under a dynamic and rather paternalistic minor khan...

The poverty and loneliness endured by single women who stay at home to care for elderly parents is often severe. Sadly, women without such ties have so far reserved their demonstrations for more emotive groups.

Two sides of 'three Marias'

Maria Velho da Costa is slightly ashamed of the world-wide publicity given to the case of Portugal's 'three Marias'. She says there are many other Portuguese writers who not only had their books banned but were themselves imprisoned...



The 'three Marias', from the left, Barreno, Horta and da Costa. 'Jyrical, dramatic, pungent' and 'a real work of art' is now on sale again in Portugal...

Investment in farming increasing

The most interesting development in British agriculture in the past decade has been the investment money into land and forestry management...

Agriculture Leonard Amey

High order. In fact, we do not think a precedent can be found for what Fountain Farming are trying to achieve, and to the extent they succeed they will be offering a stimulating challenge to the farming community...

PROPERTY also on pages 21, 22 & 23

Real estate listings including: COUNTRY PROPERTIES, LONDON FLATS, BELGRAVIA, RUTLAND, LEICS, and various other property descriptions with contact information.

Lawrence was born at Otham. At eight years he began work as a page boy, and at 12 was apprenticed to a chimney sweep...

Parliamentary diary

MONDAY, JUNE 10: Rest Bill read second time. Merchant Shipping and Damages Bill read first time...

Parliamentary notices

House of Lords: Today at 2.30: Mervyn Connors and Gordon Spink and Portman Square reading Statute Law (Amendment) Bill...

YOUR NEXT JOB, MISS TIMES might be waiting in the Women's Appointments section today. pages 11 and 24

Appointments Vacant

GENERAL VACANCIES

ART GALLERY IN HEALS JUNIOR ASSISTANT... Mrs M. Murray, ASSISTANT STAFF MANAGER...

A CAREER IN MARKETING... PUBLISHING... RANKING... ADVERTISING...

RESEARCH OFFICER... COURSES REQUIRED... THE LAST MAN...

HAVE FUN IN THE SUN... AN ACTIVE CAREER COURSE... WILLARD WANTED...

ADDELPHI BUREAU... PART-TIME ADMINISTRATOR... SECTION LEADER...

AMERICAN BANKERS... SALES AND MARKETING... MANAGER AND EXECUTIVE...

WANTED URGENTLY... BRIGHT BOYS... YOU ARE SEEKING... TACHE SHIPPER/ENGINEER...

TEACHER... APPLICANTS... APPLICATIONS... APPLICATIONS...

TEACHER OF ENGLISH... KINGSTON UPON HULL REGIONAL COLLEGE OF ART... SCHOOL OF ARCHITECTURE...

TEACHER OF ENGLISH... SALISBURY & WELLS THEOLOGICAL COLLEGE... MILL HILL SCHOOL...

TEACHER OF ENGLISH... COOK & STEWARD... required for Luxury Motor Yacht...

TEACHER OF ENGLISH... VENICE VERONA PADOVA... A PERSIAN FAMILY... COOK & STEWARD...

TEACHER OF ENGLISH... MILL HILL SCHOOL... A Master is required in September 1974...

TEACHER OF ENGLISH... VENICE VERONA PADOVA... A PERSIAN FAMILY... COOK & STEWARD...

TEACHER OF ENGLISH... MILL HILL SCHOOL... A Master is required in September 1974...

TEACHER OF ENGLISH... VENICE VERONA PADOVA... A PERSIAN FAMILY... COOK & STEWARD...

PUBLIC AND EDUCATIONAL APPOINTMENTS

WALSALL METROPOLITAN BOROUGH HOUSING DEPARTMENT

Applications are invited for the following post in a progressive department of a large Metropolitan Borough with housing stock in excess of 40,000 properties.

Post No. 14-HOUSING TRAINEE... Applications are invited for the following post in a progressive department of a large Metropolitan Borough with housing stock in excess of 40,000 properties.

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TOTAL OIL MARINE, the U.K. petroleum exploration and production subsidiary of one of the oil majors has a vacancy for a surveyor to operate from its Aberdeen base.

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Training will be given where appropriate. Salary will be negotiable dependent upon experience and will not be an obstacle in attracting the calibre of man required.

Employment conditions are good. Write in confidence to: M. V. Holt, Total Oil Marine Ltd, Glen House, Stage Place, London SW16 6JH.

TOTAL UNIVERSITY APPOINTMENTS

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Applications are invited from candidates with Honours Degree or equivalent in the Social Sciences...

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Applications are invited for the post of RESEARCH ASSISTANT in the Department of Inorganic, Physical and Industrial Chemistry...

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Applications are invited for the post of Lecturer in the Department of Psychology...

University of the West Indies- Jamaica CHAIR IN THE DEPARTMENT OF MATHEMATICS

Applications are invited for the post of Lecturer in the Department of Mathematics...

University of Glasgow STEVENSON CHAIR OF ITALIAN

Applications are invited for the post of Professor in the Department of Italian...

University of Southampton RESEARCH FELLOWSHIP

A Research Fellowship is required as soon as possible to assist Professor Hinton...

University of Leeds SCHOOL OF HISTORY

Applications are invited for the post of Lecturer in the School of History...

University of Nottingham DEPARTMENT OF PHYSIOLOGY

Applications are invited for the post of Lecturer in the Department of Physiology...

University of Otago CHAIR OF ANAESTHESIA

Applications are invited for the post of Lecturer in the Department of Anaesthesia...

University of Stirling LIBRARY PROGRAMMER/ASSISTANT LIBRARIAN

Applications are invited for the post of Librarian in the Department of Library Studies...

INSTITUTE OF OCEANOGRAPHIC SCIENCES

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undertake a study of the statistics of sea waves in the meteorological variability. The appointment will be for a period of three years in the first instance.

Higher Scientific Officer; Normally under age 30 with the following experience: (a) Applicants with 1st and 2nd class honours at least 2 years' post-graduate experience.

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For further details apply to: Institute of Oceanographic Sciences, Crossway, Taunton, Somerset, TA1 2DW.

quoting reference IOS (TAUNTON) 74/007. Closing date: 5 July 1974.

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Rough justice for dissidents in Israel's occupied territories

Is this the way to peace between Jew and Arab?

The Israeli occupation of Sinai, Golan and the West Bank and the Gaza Strip has just completed its seventh year. Some still call it a "benevolent" occupation, "the most liberal occupation in history". It is a curious form of "liberalism" with hundreds of new prisoners in the past few months crammed into Israeli jails in addition to the thousands already there for several years.

Hundreds of my clients are in jail for having chosen these forms of resisting occupation. For giving any form of help to a person suspected of an occupation activity—sometimes even for giving a glass of water to a suspected son, brother or sister—the military courts impose prison sentences. According to one particularly harsh law, any person who suspects that another person intends or is about to commit an offence against the military laws in force in the occupied territories, and who does not prevent him from doing so or inform the authorities at once, is himself guilty of an offence punishable by up to five years imprisonment or a fine of about £1,000.

Many of my clients were charged with this offence because they were suspected of aiding saboteurs, or arms may be found in or near the house. The other members of the family, including women and small children, who know absolutely nothing about the alleged crime, are made the victims. They are given one or two hours' grace to remove their belongings, and the house is blown up. In practice there is no time to appeal to the court (although this law, however draconian it is, does in theory allow such an appeal) or to any other body. The house is destroyed before any judicial procedure.

Job discrimination may mean more power for Race Board

An increase in the powers of the Race Relations Board is now possible. The case for their extension is implicit in the findings of the report "Racial Disadvantage in Employment" published today by PEP (Political and Economic Planning). It is apparent that the present powers of the board have failed to remove racial discrimination in employment. There is widespread complaint among employers and unions. Even in firms which have agreed to curb discrimination it has too seldom been effective.

Mr Tom Connors, the board's chief officer, said in a statement of gratitude to the 17th for its help, encouraging criticism. The board meets to discuss at every stage. At every stage, he said, the board's findings are not objected to. Indeed it is an argument that a knowledge and experience of the board's work is a limited number of experts in this field.

Why ITV men have little to smile about

As the election results came in, there were few gloomier faces in British boardrooms than those of the directors of the television companies. They had every reason to be depressed. Lord Annan, who is considered to be neither sympathetic to nor knowledgeable about television, has been resurrected in order to continue his inquiries into the industry's advertising, which has been a bitter quarrel with Little's ever done.

The public must pay for effective MPs

The rather surprising promise from a new Labour Government "to consider the provision of financial assistance to enable Opposition parties more effectively to fulfil their parliamentary functions" certainly owes something to the experience of senior Labour Party spokesmen in Opposition who had the assistance of individuals financed by the Joseph Rowntree Social Services Trust.

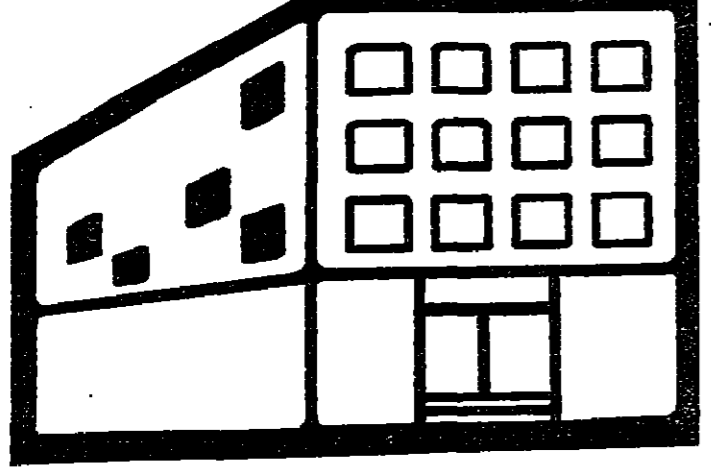
Convincing

Mr Lester was involved in drafting the complicated provisions of the Bill. The intention was to enable the Board to investigate situations liable to discrimination, without the need to suspect that any individual unlawful act has been committed; and that it should be able to call the attention of those concerned to circumstances in which discrimination is likely to occur and to make recommendations for change.

Hotting up

Dark green Arrattles in the morning, wrapped in newspaper, telephone calls to in that excited c Or what? The police were to reassure people, they said, were generating equip head-quarters of States foreign affi because the burned out. Lik in that over-heat had lost their coc

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The Times Diary

Touting for things to think about. To think about Scottish and Welsh nationalism. More significant, most ministries have imported at least one Labour Party person who has worked at Transporex and is there to ensure that crucial matters of policy, dogma takes precedence over thought. Rothschild's team will therefore have to devote much of their thinking to how to get to grips with anything meaty to which they can apply their minds.

Bad taste

On Thursday, at the Gallery, Kings Road, a theatrical group, the Big Lies, will launch, with the aid of some left-wing writers, a political revue called Here Is the News. Sketches, based on newspaper items, will be changed daily.

Colonial news

Following my article last week about the middle-class colonizers of the Isle of Dogs, I have received the following message from Ted Johns, chairman of the Isle of Dogs Action Group: Sir, Last Monday on the Isle of Dogs I sent my wife out for the Daily Mirror and Sporting Life and she returned with the Times and news that she had been told quite aggressively by the newsagents that they would only stock push papers in



now the subject of examination by Lord Crowther-Hunt's unit in Whitehall. Basically, the choice seems to lie between seconding civil servants to the opposition parties or voting public funds to them. If civil servants are involved, one has in effect a Department of the Opposition. Civil servants may resent this since it removes them from real power and may affect their chances of promotion.

Hotting up

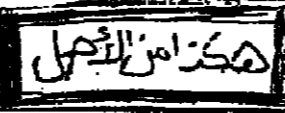
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Old jokes

Australians feel slightly elated by my publication of a joke recently illustrating anti-British feelings among New Zealanders. John Hinde of Kingston Vals sums it up when he writes: "It is hurtful to many Australians to see the Kiwis make all the credit for Antipodean anti-Pow feelings."

Hotting up

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LETTERS TO THE EDITOR

THE UNITED NATIONS PUTS TO SEA

sea-bed and the ocean floor... the limits of national jurisdiction... as well as the resources of the area...

and agencies... marine species being rendered locally or totally extinct by overfishing or poisoning... local pollution of a severe kind...

The whole of law of the sea open for negotiation that sufficient willingness to move may be obtained. The British Government has not been very forthcoming about where it stands on such central questions...

SOMETHING TO AGREE ABOUT

they said last week that the United States was now "ready to negotiate with the Russians on the number of underground nuclear tests and to end completely an agreed time". This is intended as a gesture of goodwill...

ably be between 30 and 50 kilotons, which would leave plenty of room for the Russians to continue developing smaller weapons. It would also avoid the awkward problem of on-site inspection...

or very quickly overcome, and everyone is now a great deal more cautious in assessing agreements of this sort, especially as there is no sign of any diminution of the Soviet defence effort in any sphere.

Wood

scenario for autumn

Wilson mock-modestly said in his interview the other day, everybody knows when the election is, I'm one of the few in this country who doesn't know...

Kingdom electorate because Ulster must be firmly excluded) came to a wonderfully inclusive conclusion. Taking Britain as a whole, and not by constituencies or regions, the people asked for moderation from the two main parties...

that there will be no reason why he should not. Parliament could be up and away by July 19, with a prorogation until September for the announcement of a dissolution. During that time a contented people would be in a political vacuum...

Using powers of a modern state

From Mr J. Grimond, Liberal MP for Orkney and Shetland. Sir, We are told that minority interests such as trades unions are too strong to be controlled by democratic government. This may be so. But governments have hardly tried...

Police forces outside London

From the Chief Constable of Hampshire. Sir, No one can deny the right (or the duty) of the Commissioner of Police of the Metropolis to bring to public notice his problems arising from the shortage of policemen in London.

Trade with Greece

From Mr Alan Sapper. Sir, Lord Caccia's letter in The Times (June 12) on the question of whether or not such actions by Her Majesty's Government as cancelling a visit by the British Navy to Greece does damage to British export drives...

Writers and VAT

From Mr Brian Crozier. Sir, Last year you were kind enough to publish a letter from me in which I mentioned some of the time-consuming absurdities of VAT as it applies to writers, broadcasters, and others in the fee-earning self-employed category.

Offpeak pique

From the Reverend Dr Kenneth Slack. Sir, Your leader on June 15 on electricity tariffs is remarkable both for its inability to comprehend the deep resentment felt by ordinary citizens—who lack the patrician sophistication of your leader writers, and its omission of the chief reason for the original introduction of offpeak tariffs.

A cruiser from Jutland

From Vice-Admiral Sir Patrick Bayly. Sir, Mr A. W. Thorburn is (June 13) wrong in his assumption that the Calypso which was flagship of the 4th Light Cruiser Squadron at Jutland was never an RNVR drill ship...

Mr Slater prefers cash

From Mr John Clinton-Hewson. Sir, It's curious to read that Colonel Judd (June 4) deplors Mr Slater's decision to hold cash at the present time. In 1972 the press reported again and again that Mr Slater was buying agricultural investment in Sussex...

Nuclear power safety

From Mr K. J. Leeming. Sir, It is inevitable that at some point the Flixborough disaster should be related to the nuclear power safety debate, but that it should have been raised by such an eminent authority as Lord Hinton of Bankside in his letter on June 10 must have caused some amusement...

Strikers and the law

From Mr P. L. Davies. Sir, In recent correspondence in your columns concerning the Trade Union and Labour Relations Bill, Mr Campbell Adamson has suggested that the Bill will render picketing of power stations "entirely lawful". This is very far from the case.

Mr Slater prefers cash

From Mr John Clinton-Hewson. Sir, It's curious to read that Colonel Judd (June 4) deplors Mr Slater's decision to hold cash at the present time. In 1972 the press reported again and again that Mr Slater was buying agricultural investment in Sussex...

Court dress

From Mr H. W. Skemp. Sir, My wife, a magistrate, regularly wears trouser suits in court, as do some of her colleagues. She has a deep and sincere respect for the court, and her appearance is smart and dignified.

Mr Slater prefers cash

From Mr John Clinton-Hewson. Sir, It's curious to read that Colonel Judd (June 4) deplors Mr Slater's decision to hold cash at the present time. In 1972 the press reported again and again that Mr Slater was buying agricultural investment in Sussex...

Best £2 you'll probably ever invest... THE TIMES 1000

BI asks business chiefs for alternative to Benn on company controls

Mr Peter Shore, Secretary of State for Trade, has been asked for an assurance by the Chamber of Commerce that he will not use the Export Credits Guarantee Department to frustrate trade with right wing regimes.

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Mr Shore is pressed for reassurance on exports

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Auditors may question treatment of TSBs' gilt-edged holdings

By John Plender. The Institute of Chartered Accountants is understood to be considering whether auditors should qualify their reports on the accounts of many trustee savings banks in the light of the sharp fall in the value of their holdings of Government securities.

pointed out last year that "whatever depositors may believe, the Government's implied guarantee is confined to the ordinary departments...".

Although the fall in value of Government securities has been unusually sharp over the last two years, this is not the first time that the balance sheets have been in deficit after allowing for the fall in the market value of investments.

Estimated wealth of richest 10 pc contested

Britain's rich are not as well off as most people believe, according to a research paper by two economists published today. Far from owning 70 per cent of the nation's wealth, the top 10 per cent probably hold less than 40 per cent, Mr George Polanyi, a research associate of the Institute of Economic Affairs, and Mr John Wood, IEA's deputy director, point out.

It is sought to back case for EEC

Industrial Staff. The CBI's attack on EEC policies, Mr J. Adamson, director general, has appealed to the EEC to provide information to support the confederation for staying in the EEC.

in April, when it was agreed that industrial staff should be consulted to ensure that their views were heard. Noting the more conciliatory tones of the Government's renegotiation discussions, Mr Adamson says that nonetheless the need to put over industry's case is still strong.

Members have been asked to provide indications of how EEC membership has affected investment plans, marketing and general expectations.

Building leader wants firm action to peg mortgage rate

The Government should ensure that the building societies should not be allowed to raise the mortgage rate to 11 1/2 per cent to cover reduced margins arising from extra tax and higher operating costs, a builders' chief demanded yesterday.

In-depth study of UK ship repairing out soon

By Peter Hill. Prospects for Britain's ship-repairing industry will be outlined in a report expected to be published by the Government later this week.

Mr Wedgwood Benn, Secretary of State for Industry, has already had preliminary discussions with leaders of the Confederation of Shipbuilding and Engineering Unions and the Shipbuilders and Repairers National Association on the Government's plans.

Ford cars to cost more from today

Prices of Ford cars are being increased by an average of 8.7 per cent from today. This is the second increase in three months and pushes the total rise to 16 per cent.

C & W expansion most marked in Gulf states

High rates of growth in telephony services have been recorded by Cable & Wireless for the 1973-74 financial year, particularly in the oil-producing Arab states.

Minister to brief MPs on workers' role in computers

Mr Peter Shore, Secretary of State for Trade, will brief Members of Parliament on the Government's proposals for a computer personnel bill to be introduced in the House of Commons next week.

based management information systems should ease the problem of providing workers and their representatives with more information about the performance and prospects of their companies.

Building leader wants firm action to peg mortgage rate

The Government should ensure that the building societies should not be allowed to raise the mortgage rate to 11 1/2 per cent to cover reduced margins arising from extra tax and higher operating costs, a builders' chief demanded yesterday.

Mr Dick Sinfield, president of the House Builders' Federation, said thousands of potential purchasers would be deterred by an increase in the mortgage rate at present 11 per cent—and any chance of a resurgence of the housebuilding programme would be jeopardized.

Repercussions of a bankruptcy worry Japanese

Tokyo, June 15.—The Japanese business and securities communities are concerned about a slump in investor confidence following the recent bankruptcy of Nihon Neisugaku Kogyo Co, an air conditioning and heating systems manufacturer.

ICI 'casual' over strike

A union leader said yesterday he was "disgusted" at the apparently casual way in which ICI had responded to an appeal for positive action to resolve a strike by 10,000 employees.

CWS chairman urges Chancellor to cut taxes

The Government should introduce deflationary measures this autumn and make "significant cuts in indirect taxes", Mr Lloyd Harrison, chairman of the £73m Co-operative Wholesale Society—Britain's tenth largest business—said over the weekend.

1974 A great year for life assurance. Whatver the economic climate, you can be sure that you and your family will get a good deal from life assurance.

Steelmakers demand may rip supply

Industry, June 16.—American steelmakers expect to face for as much as 27 per cent early months of the year as they deliver their steel.

OPEC price talks still indecisive

The future of world oil prices remained unresolved last night after two days of talks between oil ministers of the world's leading oil producing nations in Quito, Ecuador.

with its concessionaire companies next month. Speaking at the inaugural ceremony of the OPEC conference, Mr Amshid Amouzgar, the Iranian Finance and Oil Minister, made it clear the oil exporters should seek to raise prices by increasing tax revenue.

\$2,000m tankers project by Arab shipping group

The Arab Maritime Petroleum Transport Company (AMPTC) plans to spend about \$2,000m (about £833m) in the next three to five years to acquire oil and gas tankers the Middle East Economic Survey reports in Beirut.

On other pages

Table listing various news items and their page numbers: Business appointments 16, Appointments vacant 10, Financial Editor 17, Financial News 18, 19, Letters 16, Diary 17, Management 18, Share prices 20, Unit trust prices 19, Bank Base Rate Table 19.

Lending rate 11 1/2 pc

The Bank of England's minimum lending rate will be unchanged at 11 1/2 per cent this week. The following are the results of Friday's Treasury Bill Tender:

SCOTTISH PROVIDENT Making your money work. To: Scottish Provident, 6 St. Andrew Square, Edinburgh EH2 2YA. Tel. 031-5561407.

11pc growth in Europe's air traffic predicted

West European air traffic is likely to grow at an average of 11 per cent a year between now and 1985, according to a report by the Frost & Sullivan market research company.

The main effect of the increased cost of oil on the growth of air transport and on the demand for new aircraft will be felt only during the next 18 months, the report says. By 1985, the aircraft capacity requirement in west Europe is expected to quadruple.

Air freight volume is estimated to rise at averages of 18 per cent (long haul) and 12 per cent (short and medium haul) a year.

The traffic expansion is expected to stimulate a demand by west European operators in the next decade for about 600 long haul and about 1,200 short and medium haul airliners and freighters. Most will be required from 1979 onwards.

Fast inroads in the market by non-scheduled carriers at the expense of main European airlines are judged to be contained. "Increased fares consequent upon higher fuel costs will hit holiday traffic hardest", the report says, "and non-scheduled operators, which specialise in it, will be in most difficulty".

Heavy cost of borrowing forces hotels to postpone development

By Patricia Tisdall

An increasing number of Britain's large hotel chains are becoming concerned about the effects of general economic conditions on forward bookings. Several companies have cancelled or postponed development and expansion projects because of high interest costs and economic uncertainties.

Included among these is a scheme planned by Allied Breweries' Ind Coope Hotels chain which was expected to cost almost £1m. The project was for an extension which would have made the Grand Hotel in Leicester one of the best equipped in the country.

Announced last February (1973), the scheme would have been the single most costly project of its kind carried out in the 22-year history of Ind

Coope Hotels. The company has now confirmed the project has been postponed because of the cost of finance.

Another multi-million pound project has been suspended by Empire Catering for similar reasons. The company said at the weekend that its estimated £13m hotel budget had been "pigeon holed because of the cost of borrowing".

A survey carried out in the current edition of the trade magazine *Catering Times* reveals that several other schemes are being held in abeyance in current circumstances, including an entertainment complex of four hotels totalling 2,000 rooms scheduled for Blackpool.

A 600-room hotel planned by Commonwealth Holiday Inns of Canada and the Heron Corporation for London's South Bank

has been "put in abeyance" according to the report, and Aviation Property Consultants has deferred plans for a 550-room hotel in Kensington which was scheduled to have opened early in 1976.

One reason for the cutbacks in expansion is hoteliers' uncertainty about further tourist development, especially from the United States. Some of the larger groups are reporting that bookings from American holidaymakers are 50 per cent down on last year.

Hoteliers are also worried about the lateness of reservations for this year.

But the biggest brake on expansion plans appears to be the high cost of borrowing coupled with the difficulties of obtaining finance even at high interest rates.

Move to settle Birds Eye strike

Informal talks will be held to try to settle a dispute at the Birds Eye factory at Great Yarmouth, Norfolk. A stoppage by 2,000 members of the Transport and General Workers' Union began last Wednesday when workers claimed that employees had been laid off in mid-shift because of lack of work.

In the north-eastern area the Coal Board states quite flatly: "We need 800 men and we need them now." Since the end of the strike about 600 men have been recruited. The drift from the mines in the region has definitely stopped, but natural wastage is a constant drain on numbers. Fortunately for the region, a lot of the recruits are re-entrants to mining not requiring a great deal of training.

New offshore group

By Peter Hill

Establishment of a major new Anglo-Norwegian offshore group which plans to undertake complete projects for production and drilling platforms was announced yesterday. It will operate as the Woodall-Duckham Offshore Engineering Division, part of Babcock & Wilcox, and combined with Delta International Inc of the United States

and Kvaerner Engineering A/S of Oslo.

In an announcement yesterday, Woodall-Duckham claimed that the partnership would be among the strongest of its kind operating in the United Kingdom.

It is understood the new group has submitted tenders for platform projects for two oil companies and hopes to gain at least one contract before the end of this year.

How NCB is tackling its manpower shortage

Faced with a rising demand for coal the National Coal Board has set its sights on an annual target of 120 million tons. Production is at present running between six million and seven million tons below this figure.

Increased efficiency and greater productivity are essential if targets are to be achieved.

Although mechanization, automation, computerization and various other marvels of modern technology and science have in recent years brought enormous improvements in coal production, the hard fact remains that in order to win more coal the industry must have more men.

The Coal Board are now facing the fact that the hard fought miners pay settlement earlier this year, hailed by many as the panacea for all labour ills, has only just stopped the drift of manpower from the pits and has had only limited influence on recruitment to the mines.

Three of Britain's principal coalfields—the east Midlands and the north eastern—are still desperately short of adult workers and are doing their utmost to lure men back to the mines.

Intensive advertising campaigns are being conducted regionally and in one area, the east Midlands, open days are

Industry in the regions

being held at pits to attempt to impress upon young and old recruits alike that there is still a future in mining.

Militating against these efforts is the fact that industry generally is short of labour of most kinds, but particularly of skilled labour.

In the past two or three days the Scottish miners have declared their intention to fight for further substantial pay increases, and this in itself may be regarded by some as the harbinger of overtime bans and strikes—a prospect calculated to do little to promote confidence in the future.

It may well be that wiser heads will throw out the more excessive pay resolutions at the miners' union's annual conference next month, and that all efforts will be directed towards obtaining a productivity bonus scheme, but only a week ago, Mr John Gornally, president of the NUM warned that unless production improved, the union's claim for the scheme would fall on deaf ears.

Well over 500 men are still needed in the east Midlands. The board are prepared to take "green" labour, but at least 20 weeks are needed to train a man to work underground, followed by a period of close supervision.

The Yorkshire coalfield reports that the rush of applications following the pay settlement has now levelled off. About 2,000 men were needed and official estimate that they are about halfway to that target. The coalfield, with some 70,000 miners, loses between 4,000 and 5,000 men a year from natural wastage and other causes and, as one official put it: "We have to run very fast to stand still."

Three prerequisites to a happier future for the coal industry appear to present themselves—incentive pay schemes linked to production, the avoidance of strikes and overtime bans and increased research into labour-saving methods and machinery to counteract any future fall in manpower.

On the adult side there have been more than 1,000 applications for jobs, but a large proportion of the applicants wanted surface work, and not everybody could be accommodated.

Ronald Kershaw

ICC backs code for international companies

By Melvyn Westlake

A Commission on Multinational Corporations, under the authority of the United Nations and a code of conduct governing the operations of such companies, now looks like receiving the full backing of the International Chamber of Commerce.

In its role as chief spokesman for the multinational company the ICC has responded speedily to the recently published report: *Multinational Enterprises and their Role in Economic Development*, which was worked out by the United Nations Economic and Social Council.

Although the ICC accepts the principal recommendation of the report, it believes that a commission of multinational companies will be unable credibly to discharge its functions without the assistance of members having first hand knowledge of the workings of such companies. It urges that the Commission should include an adequate number of members drawn directly from the ranks of the multinational companies.

The response of the ICC to the Ecocor report takes the form of a statement prepared by a committee under the chairmanship of M. Wilfred Baumgartner, a former French Finance Minister, and has just been adopted in Hamburg by the members.

The statement expresses many reservations about the Ecocor report, which, it says, "sets out many assumptions and allegations for which no evidence is adduced".

Undue emphasis is also laid on the presumed disadvantages to industrial countries of the ICC says. It adds that the Ecocor report conveys an "impression of unreality", but it then maintains that these reservations of the ICC should not be interpreted as suggesting that the objectives of the United Nations are in error.

The chamber says that foreign investors in developing countries should examine how the investment fits into the overall development plans and priorities of the host country. It says that the investing company must "know exactly what the rules of the game are and feel assured that these rules will not be changed substantially to its disadvantage by host governments acting unilaterally".

The ICC is convinced that if developing countries were helped where necessary to carry out full fledged company laws, efficient and independent auditing systems, fair tax systems, and clear and effective labour laws, many problems now attributed to the existence of multinational companies would no longer make themselves felt.

LETTERS TO THE EDITOR

Management reform: the need for a flexible approach to change

From Mr John Arkell

Sir,—There is, as you say in your cogent leading article today (June 12), a great need for reform of the Companies Act. On one aspect, I wish to stress the blind stupidity of trying to solve the problem on narrow partisan lines. Change needs to be based on sound organizational principles, together with fairness to the parties concerned.

The "bridge" of an industrial company is its board of directors. On the board's reform, the board's composition will depend the direction the company will take, the quality of its top leadership and the measure of devolution it allows, and whether the thrust, imagination, and creative genius for organization and enterprise that still characterizes the majority of British business will be successful. Damage that, and we shall all be the poorer with less wealth to improve the quality of life for the country as a whole—and indeed developing countries requiring our help.

First, any hasty structural change at top level is no substitute for, and might even prove a discouragement to, the long hard haul of cultivating good industrial relations at all levels of management on the part of both sides of industry and this calls for a high quality of leadership on the part of both management and trade unions.

Secondly, managing or supervising a company's process of change here is far more effective, and not possessed by all that number of trade unionists that would be required for 50 per cent representation on supervisory boards. It has always been very difficult for trade unionists on a management course, partly

because he is unable to spare the time. This should be rectified. But I believe many trade union leaders, some of whom I count among my friends, would agree that management needs training and experience no less than trade union leadership. One of the best ways of increasing worker participation would be for managements to improve their system of promotion so that boards of directors contained more members who have worked their way up from the shop floor.

Thirdly, a board of directors should be a unified body all carrying the same legal responsibilities. I cannot see how under the Green Paper *The Company and the Company Law Reform of Company Law* the supervisory board composed of 50 per cent workers and 50 per cent managers can fail to produce divided responsibility or to frustrate initiative. Nor is it compatible with the traditional collective bargaining role of the unions in this country. The document does not succeed in allaying these objections.

Finally, the British go about things in a very individual way, having a flair for improvisation in the light of changing circumstances. Every company is different. Some have developed "first class systems of participative management" which which would be foolish to tamper their systems, and perhaps change their philosophy as well. The compulsory process of change here is far more effective, and not possessed by all that number of trade unionists that would be required for 50 per cent representation on supervisory boards.

It is accepted that a flexible approach is vital if this problem is to take account of the

great variety of our British industry, may that the way for through the establish broadly based company study the matter, or for the Government advised by the CBI, the TUC to list a n principles and an effective worker pa (not confined just to level) to which over period companies owe are expected to regard. Such conper have to satisfy an authority that progress was being r authority I suggest the Government Training Boards v closely related to the they serve, contain advice of managers and academics are in management tra are used to the sort of required through the of the levy.

By this method participation could be encouraged in the form of the individual com; generally speaking, th undoubted need fo participation nor of of the greater e which can be achieved utilizing the collect of employees as a cially was the Green plies, over long-ter which vitally affect also through the efficiency chara participation and c can provide.

Yours faithfully,
JOHN ARKELL,
Chairman of Court Institute of Manager Management House, Parker Street, London WC2B 5PT.

Telephones: the infernal triangle

From Mr J. Beinstock

Sir, I wish to reinforce Mr T. L. Blair's protest in yesterday's (June 9) paper and use the courtesy of your columns to express my frustration in obtaining telephone calls to Portugal and Israel from the provinces. Up to some weeks ago, one dialled 100 and asked for "continental" or "international", and the service was reasonably good.

My attempt by the Post Office to improve (sic) the service, they put the provinces on a similar system to London, whereby one dials, eg, 105 or 108, this connects to Glasgow. There is invariably an interminable delay in waiting for the answer, and if one is lucky enough to get through, a further interminable delay waiting for "continental" to answer in London. The shortest distance between two points is a straight line, but the new system creates a triangle.

From bitter experience, if one is eventually successful in booking a call for a "fixed

time", even 12 hours in advance, the operator never finds it convenient to connect at the appointed time, and is usually not less than an hour late.

If one attempts to trace the call this can take up to two hours and the hapless subscriber is treated with tones of contempt and condescension by the operators, even though the supervisors may be a little more helpful.

I would also add that on one occasion it took 45 minutes just to obtain a connection to "continental directory enquiries".

As Mr K. S. Bawtree (same day in *The Times*) has pointed out, there are to be massive increases in the charges, no doubt an ever more inefficient service.

It is unfortunate that long-suffering subscribers have no choice but to use the monopoly service of the Post Office.

J. BEINSTOCK,
John Bawtree & Son,
55, Brown Street,
Manchester, M2 2JL.

Concorde & Maplin

From Sir Peter M. Flook

Sir, May I emphasize to correct a taxation. On June 6 page report on the Concorde, the headline "New Concorde and Maplin" the implication is r who contributed to of Economics Affa which analysed the of Maplin as an air inadeguaies of the which led to its s equally against Co are not.

The two project different. The c corde, its timing a fits, bears no rela; against Maplin. emphasis that ou Concorde is as stro, is our opposition and for reasons whi a similar evaluat; and cons of avall and resources.

In other words Yes & Maplin: a major national pr for an improvem methods and the q sion-making in a world. This, we b "Lesson of Maplin" of the cont technological sector.

Yours faithfully,
PETER MASEFIELD
Rushill, Doods Wa Reigate, Surrey.
J. E. FLOWES-WII
298 Hills Road, Cambridge.

Salient points from the Review by the Chairman, Mr. Lawrence W. Orchard include:

- Group sales to third parties up by 25%.
- Record exports - up by 31%.
- Unprecedented rise in material costs.
- Contracting profit margins, particularly in the home market.
- Capital expenditure continues at a high level.
- Difficulties of operating under rigid governmental controls.

Comparative financial results

	1974 (52 weeks)	1973 (53 weeks)
	£000's	£000's
Net Sales to third parties	89,177	70,967
Group Profit before Taxation	12,854	12,163
Taxation	6,280	5,183
Group Profit after Taxation	6,574	6,979
Profit attributable to the members of Ever Ready Company (Holdings) Ltd.	5,591	6,307
Earnings per share	10.84p	12.26p
Total Ordinary Dividend per share	2.94p	2.94p

The Annual General Meeting of Ever Ready Company (Holdings) Limited will be held at Ever Ready House, London N.20 on the 10th July, 1974 at 12 noon.

Products: Primary and Secondary Battery Systems ■ Torches, Handlamps, Cycle Lamps ■ Battery components ■ Special purpose machinery ■ Machine tools and Aerospace Equipment ■ Toolmakers and precision engineers ■ Electrical Accessories ■ Motor control gear ■ Circuit Breakers ■ Lighting and Fittings ■ Mining ■ Low-voltage Motors ■ Precision Metal Fabrication by electro-deposition ■ Mobile radio equipment ■ Search and Rescue Beaconing Equipment ■ Low-voltage Lighting Equipment.

EVER READY COMPANY (HOLDINGS) LIMITED,
EVER READY HOUSE, LONDON N.20

DRI tie-up with Nortronics

Data Recording Instrument Co., the former subsidiary of International Computers, has joined up with Nortronics, an American company, to market a range of digital and analogue recording heads in Europe for computing, instrumentation and audio uses.

A new company has been set up, known as DRI-Nortronics, in which DRI has a 51 per cent stake and Nortronics 49 per cent. This company will begin trading on September 1 with sales of about £2m expected in the first year.

Economizing on electricity

From Mr Ivan M. Taylor

Sir, I was surprised on my receiving the quarterly bill from the electricity board that the charge had not risen.

On investigation I discovered that, in response to the appeals during the winter crisis, we had economized by some 20 per cent. Surely this is the proper response to increased prices rather than higher salaries or wages?

No doubt some economists

Business appointments

Lord Nelson gives up ICL board post

Lord Nelson of Stafford, chairman of the General Electric Co. is to give up his appointment as director of International Computers (Holdings) because of other commitments. Mr R. E. Lester has been nominated to succeed Lord Nelson as one of GECo's two representatives on the board.

Fiscomont Churchill has become investment manager of the investment management committee of the Church of England and the Charities Official Investment Fund.

Mr Peter Fennell, assistant secretary in the Department of Health and Social Security, has been appointed secretary of the Occupational Pensions Board. He succeeds Mr Peter Oglesby, who has returned to the DHSS as promoter to under secretary.

Mr A. R. Brevor, Mr R. H. M. Boyle and Mr D. P. Gibbs have joined the board of Hambro Bank.

Dr Angelo Calmon de Sa has become chairman of the European Brazilian Bank following the retirement of Dr Nestor Jost. Mr Shojiro Nishikawa has joined the board.

Following the retirement of Mr J. W. Plank, Mr Arthur Majbrods has joined the main board of Wim Industries.

Mr P. Walker, deputy managing director of Usher-Walker, will become managing director on October 1 in succession to Mr S. C. Biggs, who is retiring from the post but remains group chairman.

Mr P. C. Churchill has become secretary and director of legal affairs and administration for Concord Leasing and Leasing Services.

Mr Norman Richards has been appointed managing director of Miles Druce Sheet Processors in place of Mr Cliff Kester, who has joined the British Steel Corporation. Mr Richards remains managing director of GKN Steelstock.

Mr Peter Gibson, has joined Express Interfoods as sales and marketing director.

Mr M. A. Daly has been appointed managing director of MacLaren in place of Mr S. K. Soper, who has left the company.

Mr R. D. Koch has been appointed managing director of Burns International Security Services (UK) in succession to Mr K. B. Soper, who has left the company.

Mr R. K. B. Charles, who gives up the post to take on special duties.

Mr Bernard Rudd, group fire and accident underwriter, has been made a director of Sphere Drake (Underwriting). Mr John Boughtwood becomes assistant manager.

Mr T. Smeaton has joined the board of J. J. Churchill as production director of the company and of the subsidiary Peacock and Waller.

Mr Peter Holmes, chairman of Edwards & Holmes, has been elected president of the British Footwear Manufacturers' Federation and Mr Rex Harvey, chairman of Harvey, Harvey & Co., has been elected vice-president of the board.

Mr D. M. Berry has joined the board of The Robert Nathan.

Dr Euryll ap Gwif, the divisions board technical products div Whinney Murray & Co., elected chairman of and District Society Accountants.

Mr Peter Conway I managing director o slop of the general Miss Ann Morgan Rodger have become The Marketing Spee board of Newstan B-

there's more of everything!

Selfridge SALE STARTS THURSD

STURSD

The Sinclair Cambri Pocket Calculator

A pocket calculator that really fits your pocket. For the man (or woman) wants instant, accurate calculations at his fingertips this is the perfect companion. Features:

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BY THE FINANCIAL EDITOR

The way they are bidding now

so months now it has become commonplace on the scene that the bid is fast becoming a past. That being so it is not too surprising that a bid for a vehicle for making could be enjoying an inflated vogue among bankers. by no means a newly so-called "General" as a fairly recent employed a scheme of lent in its bid for Electric and so did jidings in its bid for shoe Corporation. But the doubling of stamp Budget it is no so that two major bids market as presented for Nottingham Management and Delaney's for Calthrop. Both schemes of arrangements almost certain concept will be much used from here on. r immediate attraction cost-saving. Normal require formance to be signed by holders of an offer and if less than 90 per cent bid is in the form of quiet the forms have speed. This is now cast on the market value of the bid is handled a scheme of arrangement, the share capital of the company is not an officer company otherwise believes aent in obtaining 90 per cent and hence acquiring the out- ing. It is a scheme of a 75 per cent of the at an extraordinary but where a recalc- holder owned, say, of an offer com- a majority of 90 per cent might mean of a company could the support of com- less than 50 per cent holders (assuming a sure of shareholders since the 75 per cent can compulsorily all the remain- ing to a bid is to be concluded, allow- ing to develop its the beating off of the Union/Trafalgar vestments bid for a bid is agreed itous sense to employ of arrangement sible. And because of saving can be so major bid situation is that the doubled will exert y pressure in a direc- tional contest bid.

on Bros ed e second half last ery grilly, certainly he United Kingdom, where trading a virtually halved at is includes a loss of in profits due to the week - surprisingly



Sir Alan Pilkington, chairman of Pilkington Bros.

high given Pilkington's continuous profits expansion. However, it should be remembered that the motor industry was badly hit by the crisis and so was demand for glass wind- shields. Also, Pilkington had much higher oil costs to contend with for three months without a price increase. An April increase averaging 13 per cent should help redress this balance. Perhaps an even bigger disappointment though, is the modest 7 per cent gain in second half overseas trading profits, to £5.33m. True, quadrupled first half profits from overseas reflected the ending of the more ominous part in the second half result seems to be that overseas demand from the motor and building industries is slowing down.

Happily there was a 17 per cent rise in second half licensing income under the current 40 per cent of the pre-tax total for last year as a whole. That is going to be a very useful and probably much-needed backdrop this year. Given the outlook for sterling, both licensing and overseas manufacturing earnings could show further currency gains, too, this year.

In all in all, though, an historic p/e ratio of about 7 1/2 after the shares had fallen 5/8 to 245p on Friday, may not necessarily discourage all the uncertainties on this year. This year's 14.47 per cent.

Final: 1973/74 (1972/73)
Capitalization £143m
Sales £247.6m (237.7m)
Pre-tax profits £13.3m (£22.3m)
Earnings per share 34.3p (28.5p)
Dividend gross 11.57p (11.025p)

Grand Metropolitan Interest rates biting deep

Grand Metropolitan's gearing problems should begin to ease in the second six months of the current year ending September. While capital expenditure for the full 12 months of £78m looks like being at least twice as high as cash flow, spending will have peaked by the year end. In the meantime if interest rates for the rest of this year stay as present, Grand Metropolitan's operating profits similar to the £84m of 1972/73, points to a pre-tax figure some £10m down around £40m. But a fully diluted prospective p/e of 8.6 backed by an 8 1/2 per cent yield, suggests that, as long as the shares are selling at a better price picture than they are likely to get.

What we got in the opening half was roughly in line with most expectations: gaming and betting profits up, milk and foods not so strong and spirits still on a shortfall in hotels and catering and in brewing. With associated profits of £33,000 disappearing into losses of £52,000, pre-interest profits fell from £38.1m to £35.8m.

This point is that with the new Carlsberg brewery at Northampton now in full production, associates are expected to show a "material" improvement during the rest of this year. How much of that will account for the small improvement in profits is another question. Grand Met. in his forecasts of all squares by the year end remains to be seen, but outside estimates had put the turn around at Carlsberg at around £2m.

The implication, therefore, is that the major profit centre will do little better and the worry is what is happening to margins. Higher raw material costs, plus more expensive labour and distribution, cut margins in most sectors in the first six months.

Grand Met. will thus apparently have to pin its hopes on an unlikely surge in consumer spending to keep turnover and profits moving. And that suggests an heavily different role for Grand Met when one remembers that past strategy has appeared to hinge on improving the profitability of relatively inefficient acquisitions.

Interim: 1973-74 (1972-73)
Capitalization £125m
Sales £478m (541.1m)
Pre-tax profits £13.5m (£22.3m)
Dividend gross 2.08p (2p)

Gold shares vulnerable to an agreement

Last Wednesday's news that central banks are to be allowed to tackle balance of payment problems by pledging their gold holdings at free market prices as collateral for foreign loans had the gold mines index down hard at first. By the weekend, however, initial worries had evaporated and the loss had all been recovered.

The point, of course, is that the announcement does nothing to alter the fundamentals for gold shares. It is significant in pointing out that the demand for gold is to be used to bolster the value of its reserves and, hopefully, thereby restore some confidence to would-be lenders. But it does not allow central banks to trade gold at market prices and does not end the speculation about the future role of gold in the operation of the monetary system. Hence, as yet, it contains nothing to justify a lower immediate gold price or to disturb share prices unduly.

But if agreement were to be reached on the future position of gold in the payments system the implication for shares would be bullish, according to a new circular from Phillips & Drew. The final draft unfortunately preceded last week's announcement but the central points remain: that the price of gold shares has been affected by substantial speculative demand and any agreement would inevitably crystallize expectations and lead to the liquidation of speculative positions. If countries with acute balance of payment problems were to take the step beyond the most recent development and use their gold reserves to settle their payments on a bi-lateral basis or else deflate internally, there would be downward pressure on the gold price and gold share prices would look vulnerable. Only if a solution were reached under which the price of gold reflected pressures on the monetary system and the rate of inflation, does it appear that gold shares would provide an avenue for long-term investment as distinct from the speculative hedge they have been until now.

Two years and more of concentrated effort for monetary reform by Mr. Jeremy Morse and his Committee of the International Monetary Fund last week brought forth a mouse, albeit a healthy mouse with growth possibilities. The truth is that the present illegitimate regime of floating rates avoids so many headaches for central bankers and others at a time of such exceptional monetary instability that no one is prepared to return to the straight and narrow path of floating fixed but adjustable (or adjustable but fixed) exchange rates.

However, the same process has destroyed any pretence that the exchanges and the state of a country's reserves exercise any restraint in practice on domestic economic policies. There was a time when a central bank governor could go to his finance minister and announce, with vestiges of credibility, that the game was up and that steps would have to be taken at once to curb inflation and restore confidence.

Even as recently as the late 1960s, during those recurrent sterling crises, we used to see ITN's duty gnome on the screen, telling us from Zurich in his Swiss German accent that, unless we our belts tightened, would England bankrupt be. In the last weeks, the Italians have been facing a crisis of confidence and credit of classic proportions. But where are the central bankers and the gnomes now. The answer is that they are still there muttering dire warnings about hyperinflation in the hands of almost everyone who agrees but does nothing to do. Meanwhile, the rules of the game are changed so that the Italians can use gold at market related prices as collateral for loans so that the process can continue unaffected.

The text here this month is connected with the abrupt, if not entirely surprising removal of the Governor of the Bank of France, the elegant, delightfully cynical Cailloux, Olivier Wormser. He said that the only way to stop inflation

was to stop growth. He was speaking no more and no less than the truth. Fifty, 20, 10, even five years ago such a sentiment would have been a perfectly orthodox piece of central banking advice. But times and fashions have changed. His remark was dismissed in a sentence by the new finance minister of France, a sentence which says it all. M. Wormser's suggestion, said M. Fourcade, was "politically unrealistic". Not wrong, but politically unrealistic.

When the argument was still about whether to introduce a regime of floating exchange rates, the advocates of that revolutionary step would argue, with justice, that fixed exchange rates posed governments and economic policy makers with a false dilemma. Business cycle after business cycle and monetary crises after monetary crises, the argument was always presented as being one between the rate of growth of the domestic economy and the state of the reserves. At the top of a boom, as the balance of payments deteriorated and the reserves came under pressure, the

government was, it seemed, required to put on the brakes because of the strain on the exchange rate. This was indeed a bogus dilemma. With floating rates, governments have been faced with the trade-off between the rate of domestic economic growth and the rate of inflation. The increasingly clear problem is that democratically based governments have an inevitable bias in favour of expansion, even when this is quite clearly increasing the pace of inflation. We have been somewhat blinded by this fact and bias in the past few months, because the oil price increase has fostered an illusion that the only serious cause of inflation at present is the level of world commodity prices. However, as we go into the next business cycle, governments will once again increasingly be faced with the need to take difficult decisions to counter inflation. The chances of governments having the necessary courage, or electorates the necessary understanding seem depressingly slight.

Watergate casts its shadow over US business

American business leaders are reluctant to condemn President Richard Nixon or even talk about Watergate. But they are deeply worried, not just about the impact on politics of the many scandals known under the Watergate name, but also about the effects that the political crisis is having on the economy.

Some business leaders have managed to wade through the recently released 1,300 pages of Presidential transcripts on Watergate. While many admit to being appalled at what has been revealed about the character and methods of operation of the President, they are not yet prepared to join with numerous Republican Party leaders and call on the President to resign.

However, they admit that Watergate has already had a damaging impact on financial markets, and may well continue to inflate economic problems.

One leading New York banker, who formerly held a top government position, told me: "One thing Wall Street abhors is uncertainty and with inflation surging ahead, interest rates at record high and a President whose position is totally unstable, Wall Street has more than enough uncertainty right now."

A recent weekly market letter by the Standard and Poor's corporation states that President Nixon's resignation would probably start rallies in financial markets.

Many top business leaders complain in private that there has rarely been a time when government departments concerned with the economy have managed to be as inactive as they are today, when it comes actually to taking decisions and action, when it comes to compiling data and gathering outside views on the economy.

But the worries of businessmen over Watergate are by no means isolated to the inactivity of the executive branch of government. The Congress is coming in for increasing criticism as people complain that Congress has done so little in the way of providing an avenue for long-term investment as distinct from the speculative hedge they have been until now.

On this thinking, the time is ripe for a weeding out of those companies and phases out of the market which are no longer viable in the light of the current price of gold. Kioof at £124 and Kinross at £50p are expected to suffer earnings falls because of sharply higher tax payments, while Winkfield at £9p and Leslie at 167p are under suspicion because of the relatively limited life of the mines. For the rest, P & D thinks Valkenstein, West Rand Consolidated, SA Land, Durban Deep and Grootevlei are discounting a higher price of gold.

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Hugh Stephenson

The need for brave decisions

Two years and more of concentrated effort for monetary reform by Mr. Jeremy Morse and his Committee of the International Monetary Fund last week brought forth a mouse, albeit a healthy mouse with growth possibilities. The truth is that the present illegitimate regime of floating rates avoids so many headaches for central bankers and others at a time of such exceptional monetary instability that no one is prepared to return to the straight and narrow path of floating fixed but adjustable (or adjustable but fixed) exchange rates.

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government was, it seemed, required to put on the brakes because of the strain on the exchange rate. This was indeed a bogus dilemma. With floating rates, governments have been faced with the trade-off between the rate of domestic economic growth and the rate of inflation. The increasingly clear problem is that democratically based governments have an inevitable bias in favour of expansion, even when this is quite clearly increasing the pace of inflation. We have been somewhat blinded by this fact and bias in the past few months, because the oil price increase has fostered an illusion that the only serious cause of inflation at present is the level of world commodity prices. However, as we go into the next business cycle, governments will once again increasingly be faced with the need to take difficult decisions to counter inflation. The chances of governments having the necessary courage, or electorates the necessary understanding seem depressingly slight.

Seeking a workable formula at Meriden

There have been so many false alarms suggesting that the end was in sight for the nine-month-long saga of Triumph, Meriden, that no one will be surprised if the latest announcement proves to be as abortive as the others. The statement issued after a late-night meeting of all parties in Mr Wedgwood Benn's room at the Commons on Thursday does no more than emphasize the difficult issues still to be sorted out between Dennis Poore, chairman of Norton Villiers Triumph, and leaders of the workers' co-operative.

Mr Benn's colleagues in the Cabinet are clearly insisting on all recent matters being cleared up before a proposal for the co-operative's application for Government finance to purchase the Meriden factory.

Their caution is more than justified. The outcome at Meriden is of crucial importance to Labour's plans for public ownership in industry. If the Government should put up all or even the bulk of the estimated purchase price of £7m and then have to face subsequent demands for more money to cover the losses of the enterprise, they will have presented the Conservative Opposition with a heaven-sent opportunity to break the back of their public ownership programme.

Remember Meriden could well become the conservative battle cry at the next general election.

Although all the parties at Meriden have agreed that the plan for the co-operative to purchase Triumph twin cylinder motor cycles is a noble and long worked-out this agreement is hedged around with any number of conditions, one of which could scupper the whole deal. Reaching agreement on the valuation of the assets at Meriden and the price NVT will pay for each machine assembled by the co-operative could take weeks of tough bargaining and still fall down.

On both issues there is a considerable gap between Mr Poore's idea of a price premium advanced so far by Mr Geoffrey Robinson, managing director of Jaguar Coventry. News of the key role which Mr Robinson is playing as leader of the co-operative's negotiating team clearly embarrassed British Leyland when it leaked out six weeks ago. Mr Robinson, a former backroom boy at Labour headquarters and a bright star at the now defunct Industrial Reorganisation Corporation, is being widely tipped to become Mr Motors' new head. His acquisition of a substantial stake in that industry.

That aside, however, there is no doubt that since he arrived on the scene at Meriden the co-operative has acquired a new and far more practical outlook. No one would doubt that the head of a car company with immense problems the cooperative faces in assembling machines made from scores of components supplied by outside firms.

And in Meriden's case, there are doubts that some of the suppliers are prepared to resume deliveries without the firm's possible guarantees of long-term security.

There have, as yet, been no indications how the cooperative

The placards outside the factory may be tattered and nearly illegible; the picket hut inside the chained gates may have taken on an air of permanency; the original 1,750-strong labour force, once 1,500, has been reduced to a skeleton of 200. But there is a "no surrender" atmosphere among the remainder that has to be sampled at first hand to be appreciated.

It was the determination of men like Mr Denis Johnson, the Transport and General Workers' Union convenor, which attracted the support of Mr Bill Lagworth, the union's full-time official, Coventry, and Mr Leslie Huckfield, Labour MP for Nuneaton. This was the trio which produced the concept of a workers' co-operative purchasing Meriden.

They insist that what has been a long and at times bitter wrangle has its origin in something more than men fighting for the right to work. They point out that the fierce pride Meriden workers take in being associated with the production of Triumph motor cycles reaches a rare seldom seen in industry today.

Three years ago, when the ailing BSA group decided to stop motor cycle production at Small Heath and concentrate on Meriden, it was greeted with not a murmur of protest from workers there. They proclaimed: "now perhaps they'll believe that Triumph make the best motor cycles in the world." Little did they know that BSA's troubled board were flying in the face of an expensive consultants' report recommending the opposite course of action.

BSA's decision to concentrate on the much smaller Triumph site may have been justified in view of the urgent need to prevent the total collapse of the group. This was not the situation which Mr Poore faced when, in March last year, with the help of £4.8m of Government finance, he formed Norton Villiers Triumph as the rescue vehicle for a British motor cycle industry. His long-term objective was to increase production and this was impossible on Meriden's cramped site.

If a formula can now be found for unlocking the £7m worth of assets tied up in Meriden—surely needed for new machinery at Small Heath and Wolverhampton—and at the same time add Meriden's assembly capacity, then Mr Poore should have no difficulty in reaching his target of £5,000 bikes a year. The danger is that, at a time when he needs all his resources to re-establish British motor cycles in world markets, he may find himself caged with a political tiger.

PORTER CHADBURN LIMITED

"We are confident that 1974 will show further progress"

Results at a glance

	1973	1973*
Turnover	£197	£200
Profit before Tax	£6.35	£4.97
Dividends (net)	57	305
Profit retained	131	77
	258	5

* 9 months only of Chadburns Holdings and 12 months of Porter-Lancastrian.

Business Diary in Europe: A world of its own

the European Parliament to operate in a world of its own. Speeches have to be made in three languages, seems James Scott-Conservative MP for 7, could stand it no day night he got up and protested that the sale of medicines completely unnecessary Commission, taking votes in the legal committee, had decided them, listing to our de- public gallery must be mad", he said, sometimes think it is opened was that the produced seven in the pharmaceutical industry, the wholesale outlets and pharmacists and a continental system medicines. It meant, according to ins, that Boots' could not have been rate as a chain, they been forced to have pharmacists and ma- charge of shops, and had to sell pharma- nothing else. By the battle had

been thoroughly fought out in committee, from the British side notably by Lord Mansfield, and the light of all the complications caused by the entry of Britain, Denmark and Ireland, to abandon their proposals.

Vincenzo Versaschi introduced an elaborate critique of the Commission's proposals as rapporteur of the legal affairs committee and summarized the main objections. Karl-Heinz Walkhoff gave the socialist group's view: Lord Mansfield spoke briefly, merely stressing the importance of Parliament's views; and Albert-Lozier, for the French Progressive Democrats, defended the professional pharmacist against the incursions of the chain chemists—the mere pedlars of medicines.

Then Olaf Gundelach, Commissioner for Agriculture and Com- pany Law, got up and said that the Commission had decided in his mind "and was not proceeding with the directives. They would be replaced by others which would deal with the free movement of pharmacists and the protection of the health of consumers of pharmaceutical products."

This provoked Scott-Hopkins, to make his protest and when the vice-president, Walter Behrendt, did not seem much interested, Lozier was incensed.

Lieutenant-General Manuel Díez Alegria Gutierrez, the politically moderate general who last week was relieved of his post as chief of the Spanish joint chiefs of staff, has received more than 200 monodies in the post, according to a friend, and most of them were apparently sent by fellow military men. Asked if he could confirm the report, a high ranking military officer said privately: "Absolutely. One of them was mine."

Giant's birth

AKZO and Phillips, both multinationals operating from a Dutch home base, have announced their intention of merging their pharmaceutical chemical divisions. The new giant, as yet nameless, would be a combination of AKZO Pharma and Phillips Dunphar, and would be 75 per cent owned by AKZO and 25 per cent by Phillips. The divisions in the United States would be excluded from the merger.

The firm would employ 12,000 people, of whom 5,400 would be in the Netherlands. Research, development, manufacturing, sales and service activities of both AKZO Pharma and Phillips Dunphar would be combined in the new firm.

A final agreement has been reached on the merger, which

will result in a company with a turnover of more than £600m, talks have been started with the unions and the Dutch Government.

AKZO Pharma's activities are spread across a number of working companies, of which the best known is Organon, founded in 1923. In January this year the Organon subsidiaries, Organon Tokmiki and Chetrose were split off. These, and the three other working groups, Diosynth, Intervet and AAgro, will all become part of the new concern.

Both managements have said that the merger will not result in any redundancies, since the two companies are complementary in their activities.

No waffler

Fitchforked into the presidency of the EEC's Council of Ministers with no foreign languages and a provincial reputation, the new West German Foreign Minister, Hans Dietrich Genscher, has created a much better impression than anyone expected. At the two meetings of Foreign Ministers held since he succeeded Walter Scheel last month, Genscher has shown a good grip on his dossiers and a commendably firm and unflinching attitude. Scheel, for all his legendary shyness, often irritated his

colleagues by his tendencies to waffle and to indulge in unwarranted optimism. This helped to cause the initial row with Dr Kissinger over the projected Euro-Arab dialogue.

The pudgy Genscher lacks Scheel's charm and humour, but so far has behaved in a reserved and no-waffler. Like Schmidt in his days as Finance Minister, he believes in cutting the ministerial cackle, sticking to the point and moving briskly down the agenda.

He is even making steps to increase his minimal French and English. The other new Foreign Minister, France's Jean Sauvagnargues, has no linguistic problems—he speaks fluent German and excellent English—but has so far shown a weakness for the sound of his own voice.

Sauvagnargues is no slouch at the negotiating table, witness his performance when ambassador in Bonn during the four-power talks on Berlin. But Brussels diplomats hope he will crisp up his manner when he comes to preside over the deliberations of the Nine.

The Irish Minister, Garret FitzGerald, on whom the burden of the presidency falls from January 1, is clearly anxious that major traumas like Britain's renegotiations should be out of the way as far as possible before

James Scott-Hopkins: a wraithful protest

He remarked that it was a pity Behrendt did not have a television in his room at the head of the chair. "Then you could have watched the football match," he said, referring to the first leg of the world championships now being played in Germany. All very embarrassing for the defenders of the European Parliament.

Operating subsidiaries

- PORTER-LANCASTRIAN LTD.
- CHADBURN (DARWEN) LTD.
- CHADBURN BLOCTURE LTD.
- THE CLAYTON CRANE & ROIST COMPANY LTD.
- CHADBURN (SURVEYING EQUIPMENT) LTD.
- THE MANUFACTURERS AND DISTRIBUTORS SYNDICATE LTD.
- A. H. SEMAR LTD.
- PORTER CHADBURN (DEVELOPMENT) LTD.

A review of the operating subsidiaries is included in the full Report and Accounts and Chairman's Statement which may be obtained from the Secretary: PARK LANE WORKS - WETTERTON - BOOTLE 10 - LANCs

Management

Need for different social mechanisms Learning to plan change

Change is a personal process. To change world systems, company systems, or any other kind of social systems, you have to change human behaviour in some way.

There are pessimists and optimists regarding change. The pessimists say you cannot change human nature. The optimists say you have no need to change human nature; you just need to change some of its habits.

The pessimists have plenty of evidence for their case. We have organized ourselves in constricting hierarchical structures. Our public organizations (and companies as well) try to avoid or minimize uncomfortable contact with groups, issues or situations that might be threatening. Our negotiating procedures reward secretiveness.

We talk about "information technology" instead of listening to each other. Our systems encourage power pre-emption, abuse of resources, ambiguity, superficial human contacts, deceit, empire-building, and a resulting kind of "sub-organization survival" goal that often works against our longer-range and larger-scale needs.

Donald Michael is an optimist. He is also professor of planning and public policy at the University of Michigan, and author of a new book entitled *On Learning to Plan—and Planning to Learn*. For the past few years his group at the Institute for Social Research at Michigan has carried out one of the broadest studies of social change yet undertaken. Every one studies technical, political or economic barriers to change, but this is the first exploration of social barriers.

The book is based to some extent on a literature search that results in one of the best selective bibliographies on social and organizational change I have seen.

Even more important are the personal views of more than 150 leaders in planning for

learning about and doing the things that society is most concerned about today—representatives from universities, research institutes, city and town administration, national governments, international bodies, companies and consultancies.

Donald Michael's particular forte is a kind of directed non-directed interview, in which he explores concepts and ideas by letting people talk into a tape recorder with occasional questions from two or three well trained and well briefed interviewers.

This puts the burden on the researchers and allows busy presidents, professors and planners to summarize their views and knowledge without having to do as much homework as they would for a speech or paper. The resulting book is broad, well organized, and completely Professor Michael's own.

The book contains plenty of grist for the pessimists—an awesome catalogue of organizational ailments and human resistance mechanisms. But Professor Michael argues that change is possible. His thesis is contained in the title—one must plan to learn, and learn to plan.

Learning is the key to the process he calls "long range social planning", and the process itself is an evolutionary one, focused on changing points of view, and thus their resulting behaviour, rather than changing human nature itself.

Discussing the book, Professor Michael says: "When I started looking at the whole area of social planning, I was talking in terms of social planning being like social engineering—looking at the options, evaluating the alternatives, making plans and so on.

"But because most social issues like education, building cities and so on take such a long time to resolve, we need different mechanisms. Even if social engineering were humane, we are too totally

ignorant of the nature of our society to be social engineers.

"We just don't know enough. You can't do technological assessment, for example, unless you know how the society operates. So we need a kind of 'social R & D'."

"Instead of a procedure for engineering change, the book offers procedures to learn about results—what change requires of people, what resistances they are likely to put up, how they live with uncertainty. Planning then becomes a way of trying based on using the future, instead of the past, as a way of learning."

This calls for profound changes in the way people—particularly people in positions of responsibility—view themselves. It also requires changes in organizations: their norms, their structures, their reward and punishment systems, and their basic values.

It also requires changes in the overall environment: new political and social goals, new institutions, and new approaches.

Professor Michael has his pessimistic moments. "If we continue to define human competence in the traditional ways we do, and if we provide the structures and rewards that reinforce that, then there isn't any chance of doing this kind of learning."

But the optimism keeps coming back. "Look at the whole trend to participative management, and young adults who have more experience in encounter groups and meditation. These are terribly slim reeds, I know, and on the other side is all the momentum of traditional society.

"The most we can hope for is dialectic—the process of thesis, antithesis, synthesis and interaction. But in the face of all the crises and disasters, I think there is a strong enough thread that it won't disappear."

- Nancy Foy

Research diversification on a contract basis

In an assessment of some of the industrial changes coming from the policies of the OPEC countries over production, price and distribution of oil, a recent report states that chemical companies in the European Economic Community will no longer control all aspects of their business.

The survey also contains some provocative long term forecasts about the development of alternative energy sources; and it discusses the inevitable political, economic and technical impact of these trends on the chemical sector of the economy.

Another intriguing aspect of the document is its origin: for the investigation has been made by the Electrical Research Association. With the best will in the world, it is scarcely the forefront of the minds of many managers or engineers seeking answers to the shortages of feedstocks and the other agency needs of their chemical processes.

However, a number of other studies connected with long range planning in a variety of industries are emerging from the research association's headquarters at Leatherhead. The obvious inference from this state of activity is that the Electrical Research Association is diversifying rapidly from a traditional role of product research and development for the electrical industry.

The ERA is only one of the original 48 industrial organizations that under special statutes received an income from member firms which was matched pound for pound from the Government. Most of the associations are rearranging their activities to meet the cutbacks in research both by industry and by Government departments. Various solutions are being tried.

For example, the British Iron and Steel Research Association

(probably the biggest of these units, and the one with the highest scientific and international reputation) has been absorbed into the fold of the British Steel Corporation. A totally different approach is being tried by the ERA. It became an independent non-profit-making limited company at the beginning of this year.

In fact, the association terminated its grant arrangements from the Department of Trade and Industry (as it was in January) a year earlier than necessary in making the transformation.

A new director, Dr Bryan Lindley, who had worked with one of the few established independent contract research companies in the United Kingdom, International Research and Development, took over the management reorganization.

One of the main alterations was the management planning. The former research association planning process was one of consultations through committees between member companies and the research organization.

Although arrangements have been continued for a dialogue with members, a formal management structure with an executive board and executive heads of six divisions has created a business for selling research services. The planning is based on short and long term financial and technical targets.

At first glance the contract research looks attractive. The national spending, excluding large special defence budgets, is over £600m a year. In practice this is an estimate of the total amount contributed from Government and industrial company funds. A large slice is committed automatically for maintaining work at established large research stations and company laboratories.

To make competition for the available cake tougher, Government centres like the Atomic Energy Research Establishment Harwell, have been encouraged to sell their research services where possible.

As some of these units were founded to be centres of excellence in specific technologies, their laboratory facilities are often unrivalled.

In its newsletter to members and prospective clients, the ERA claims competence for research and development in a wide range of areas. The list covers electrical and electronic engineering equipment, computer systems, automation systems, components and management studies and laboratory development for product planning and long-range planning.

The association had an income of £550,000 five years ago when the first move began towards becoming a self-supporting commercial enterprise. Last year this reached £1.25m and operations seem to have stabilized for a 4 to 5 per cent growth. By the end of last year over 80 per cent of work had been put on a contract basis with Government, industry and commerce.

The ERA is one of the oldest research establishments. Its first major shake-up came in 1954. The electricity supply industry was growing rapidly and decided not to sponsor research but bring it under its own control.

In the subsequent reorganization the laboratory-divisions of the association concentrated long-term work on common basic problems of materials and medium range programmes on development and testing of specific electrical products, and shorter work on trouble shooting and consultancy for members.

This particular mixture of work has produced a group of laboratories equipped to take small and reasonably large projects. In fact, the ERA is probably one of the rare independent contractors to which a small electrical company or engineering firm with a fatigue or corrosion difficulty can afford to turn for help.

Pearce Wright

FINANCIAL NEWS

Highlands Rubber takes stock after runaway price rise

By Ralph Holder

The bright side of soaring commodity prices is brought out strongly by the annual report of Highlands and Lowlands Rubber. Bumper profits came from both rubber and palm oil. A year ago the average of London price for No. 1 smoked sheet during 1973 was 14.77p per kilo. In 1973 it averaged 30p for 1973 and 44p for the first four months of 1974.

By Thomas Barlow, chairman, does not throw his hat in the air at these rises; he is cautious about the "obscure" outlook. Not only is the cost of production rising fast, but the rate of export duty rises pro-rata with every price increase. The Malay Government, too, is well aware of the dangers arising from inflation and stringent measures have already been taken which will eventually help to bring the profitable level at which natural rubber can compete with synthetics. (The Government is acting in the same way towards palm oil.)

Natural rubber, however, is not so much in low tide as it is. The current price is 35p, a result of the oil-producing countries' intention of curbing production—and hence the rate for synthetic rubber to maintain the natural resources. Barlow, gives a new list of natural rubber sources of supply.

Vegetable oils that world experienced last year. Through fluctuations in the policy has always well ahead of West Malaysian price suffered.

So far this year palm oil prices have risen to a level higher than last year. High end-May index increase. But wait: natural gas and oil price changes are a None the less it looks ahead with

Geo Doland dividends resum

Profits of Geo Doland tailors and outfitters, increased to £120,000 for the 13 months to January 31, against £68,000 for the preceding 12 months. The directors are recommending a dividend of 14.5p per share (the last dividend was for 1967). Earlier this month York Trusts acquired a 25 per cent interest in the company and two new directors joined the board.

The results of eight subsidiaries for the period from October 1, 1972, to January 31, 1973, last, group turnover totalled £3.5m (£3.6m). This included £502,000 (against £1m) for the Repton Group; sold last August. Available profits are increased to £80,000.

After a first-half loss of £664,000 to December 31

Against £132,000 a Sir Lindsay Parkin engineers and builders, cut its loss to half to produce a tax loss of £85,000. Turnover from £26.3m to £27.7m. Profit of £675,000. Turnover per cent to £3.87m single dividend. The total this year is £4.75p with a 3p.

Parkinson payout

After a first-half loss of £664,000 to December 31

Dom Holding

In its first full year company Dom Ho retailers and make ducts and electronic machines has turned profits of £765,000 over 274 per cent. Turnover per cent to £3.87m single dividend. The total this year is £4.75p with a 3p.

Results th

Consumer fire prominent

Company result strongly laced with involvement in consumer products. Includes Guinness Debenhams, Tesco, J. & C. (Davis, Land Sect & Chartered), Walker Crowther, TORBOROUGH, Film British Cotton & Sheerwood Tri-Gardner Lockett, Invergordon Dist, Skatchey & Co, Interiors, Lane Fox.

WEDNESDAY—Fls

Daily Mail, Lloyd, J. W. Whitbread, Int Guinness, Manbr Phoenix Assurance, Tebbel, Products, Debs Chemicals, J. bridge (Engineer), Irons & Vaux, James H. Dew, Fenner.

FRIDAY—Finals

Midland, Fort, Interm: Tollem

Commodities

Coffee prices 'must be stabilized'

By John

Innumerable words have been written and spoken in speculation regarding commodity prices higher but very little has been said about speculation forcing prices down. But Senor Ricardo Falla Caceres, the manager of the Salvadorean Coffee Company, is convinced that this has happened in world coffee markets.

Last week he warned speculators that they may get an "unpleasant surprise if they keep on trying to push coffee prices down in international markets". He gave no indication what the surprise might be, but said Brazil and Colombia are fully supporting moves by Mexico and Central American nations to defend their economies against speculation by large foreign corporations.

In London, the robusta coffee price for July hit a peak of £660 a long ton in February but has since fallen heavily and is now some £90 a ton cheaper. With little, if any, change in the fundamental situation it would appear that Senor Falla has a good case.

Mesurville, Mr Alexandre F. Beltrao, the executive director of the International Coffee Organization, summed up the supply and demand situation at a seminar in Brazil recently.

It is estimated, he said, that 75m bags will be marketed in 1973-74, of which 68m are from the new crop and about 9.5m from earlier ones. World consumption is estimated at 76.5m with stocks over and above the needs of trade and industry a maximum 32m bags at the end of the 1973-74 crop year. These figures show for the immediate future a balance between supply and demand and a reasonable reserve.

Mr Beltrao said there are two hypotheses that can be advanced regarding production trends and the likely supply of coffee between 1974 and 1980. The first is that there is a period of shortage approaching following the over production of the sixties.

During the past few years (1969-1974) production has been short of demand. Stocks were steadily reduced, particularly in Brazil. Although an increase in production is forecast in most producing countries, it does not appear sufficient to offset future shortfalls in some countries, especially Brazil.

In spite of the equilibrium in 1973-74 and the probable one in 1974-1975, in subsequent years output would not meet demand, stocks would be run-down and the shortage would worsen.

Mr Beltrao's second hypothesis leads to opposite conclusions. The higher prices of 1972, 1973, and 1974 have encouraged the planting of new highly productive varieties able to bear their first crop after three years; less rain can be controlled and Brazilian plantations are less and less threatened by frost.

High Brazilian output from 1975-76 onwards, together with that of other countries, would lead to a rapid increase in stocks. Either hypothesis is tenable.

Future price stability, he said, depends on the ability to influence future production in the right direction. Furthermore, in order to influence future production, prices must be stabilized now.

The interdependence of those affected by the coffee economy makes it difficult to separate the interests of producers and consumers—in fact they coincide in the long run. Government and industry in consuming countries are trying to avoid sharp price fluctuations and their consequent inflationary effect. Basically they want a guarantee of supply under stable conditions.

The governments of producing countries are trying to maximize the effects of their foreign exchange earnings and the use of productive factors in order to reduce production costs or to create employment; and to maximize the effects of their coffee policies on economic growth and the distribution of income.

Today serious problems beset the world coffee trade and industry. These include monetary instability as well as the

Brokers' views

The stock market's growing concern over the prospects for the world and European economies being to be reflected in the advice sent out to clients by major stockbrokers. In the gilt-edged market, the outlook for United Kingdom interest rates is measured against the likely progress of their United States counterparts. In equities, brokers turn away from a near-stagnant market in domestic traders to take a fresh look at the world-wide ebb.

From J. & A. Scrimgeour comes a bullish view of major oil shares, which it sees as heading for significant falls in profits in the second quarter of 1974. Scrimgeour recommends "lightening" the oil share content of portfolios over the coming months.

But it regards BP's longer-term earnings prospects, based on Alaska and the North Sea, as outstandingly good.

Burmah, too, Scrimgeour regards as a strong prospect for the longer term, while vulnerable for the immediate future. One comment is that with Burmah likely to finance further projects from cash flow, the

Consumer fire prominent

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During the past few years (1969-1974) production has been short of demand. Stocks



The Times Awards for the best advertisement of a company's results to appear in 1974

PANEL OF JUDGES

The Times is pleased to announce that the following members of the business community have kindly agreed to act as judges of the entries for The Times Awards.

- Chairman** Lord Shawcross, Chairman of the Panel on Takeovers and Mergers.
- Members** Michael Belmont, Cazenove and Company.
 Anthony Everett, Binder Hamlyn and Company.
 Edgar Palamountain, The M & G Group.
 Sir Paul Reilly, Director of The Design Centre.
 Hugh Stephenson, Editor of The Times Business News.

Each member of this panel has been chosen for his knowledge of a particular discipline which relates to this specialized form of communication.

Perhaps the most striking change in financial advertising in recent years has been the increasing clarity with which a company's results are presented. However, much remains to be done and it is to

encourage further progress in this important field that The Times has decided to sponsor a number of awards for the best example of the advertising of a company's results to appear in 1974.

The conditions of entry are set out below and companies are invited to send their entry at any time during this year.

Conditions of Entry

All entries are free but must have appeared in the pages of The Times Business News during 1974. The following are the categories in which awards will be made:

- 1 Colour. All sizes.
- 2 Black and white. Half page or larger, or equivalent.
- 3 Black and white. Less than half page or equivalent.

First, second and third prizes will be awarded in each category.

Entries will be accepted throughout the twelve month period 1 January - 31 December 1974 and

should take the form of art pulls mounted on board, with a clear indication of the category in which they are to be judged. They should be sent to:

Michael Mander,
 Advertisement and Marketing Director,
 The Times Awards,
 The Times, Printing House Square,
 London EC4P 4DE.

Presentation of the awards will be made at a dinner given by The Times at the conclusion of the competition.

FINANCIAL NEWS AND MARKET REPORTS

Pressing problem of margins at Ever Ready

Mr L. L. Orchard, chairman of Ever Ready, says the company's profit margins are under pressure from rising costs of raw materials and labour.

Mr Orchard says the company's profit margins are under pressure from rising costs of raw materials and labour. He expects this performance to be maintained.

Sir K. Keith on gloomy outlook for equities

There can be little ground for confidence that share markets will revive until several uncertainties are to some extent removed, says Sir Kenneth Keith.

The board of the trust has continued to increase liquidity as opportunities occurred in the United Kingdom and in the rest of the world.

Supply is now key to aluminium market

Mr Cornell C. Maier, president and chief executive of Kaiser Aluminum and Chemical of America, told a group of institutional investors in New York that four fundamental changes had occurred within the aluminium industry.

With supply and demand in good balance, and with costs escalating rapidly, aluminium prices are finally beginning to move up to levels realistic enough to provide a decent return on investment.

Euromarkets Banks adopting a lower profile

There are signs that many of the American banks which have been such prominent leaders in the Eurocurrency market are being obliged to restrict the scale of their activities.

With the Federal Reserve Bank taking a tight line on monetary policy, with a high level of home demand for funds and given that the state of the stock market rules out the widening of the bank's capital bases by equity issues many banks are finding themselves severely limited in their ability to take on new deposits.

Eurobond prices (yields and premiums)

Table with columns for Eurobond prices, yields, and premiums. Includes sub-sections for STRAIGHTS, CONVERTIBLES, and various bank issues.

nan to bid adnop

Industries are intended to be a formal offer for Lindop Holdings. This news is likely to put a premium on the whole 462,500. Newman so 9.5% stake.

Briefly

ADD INTERNATIONAL: Up to present, all hotels are trading above last year's levels. Sir Kenneth Keith: The group is seeking price rises in Germany.

ISRAELI-BRITISH BANK

Net profit for 1973, \$6.1m (£2.6m). Israel, pounds, and attributable, \$8.8m (£3.2m). Dividend held at 15 per cent.

LESLIE & GODWIN

Leslie & Godwin, the film international insurance group, is opening a branch at Watford as part of a nation-wide plan.

W H SMITH IN CANADA

W. H. Smith and Son (Canada) is expanding its bookelling interests in the west. The company, which operates 26 stores in eastern Canada, in Quebec and Ontario, has bought Evelyn de Millie's four bookshops in Calgary and west Vancouver.

UCM BUYS DUTCH AGENCY

United City Merchants has acquired a 75 per cent stake in agency business Van der Vlugt and Co, Rotterdam.

choosy about the syndications

They are prepared to join, and that they are holding out for higher spreads, shorter maturities and better management fees than hitherto.

France, Britain and Italy during the winter and spring will not be repeated in the foreseeable future.

For the longer term, there are obvious questions for the level of interest rates in the Euro-dollar market if banks are less prepared to bid aggressively for deposits.

list of interest stocks

Table listing interest stocks with columns for stock name, price, and other details.

Unit Trust Prices—change on the week

Table showing unit trust prices and their weekly changes. Includes columns for unit name, price, and change.

Insurance Bonds and Funds

Table listing insurance bonds and funds with columns for bond name, price, and other details.

Share Indices

Table showing share indices and their performance. Includes columns for index name, value, and change.

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Table showing share indices and their performance. Includes columns for index name, value, and change.

Bank Base Rates

Table listing bank base rates for various banks and their current rates.

Share Indices

Table showing share indices and their performance. Includes columns for index name, value, and change.

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London and Regional Market Prices

Capitalization & week's change

ACCOUNT DAYS: Dealings Began, June 10 Dealings End, June 21 Comango Day, June 24 Settlement Day, July 2

(Current market price multiplied by the number of shares in issue for the stock quoted)

Main table containing market data for various sectors: BRITISH FUNDS, COMMERCIAL AND INDUSTRIAL, LOCAL AUTHORITIES, FOREIGN STOCKS, DOLLAR STOCKS, BANKS AND DISCOUNTS, BREWERIES AND DISTILLERS, FINANCIAL INSTITUTIONS, RUBBER, and MISCELLANEOUS. Each entry includes stock name, price, and weekly change.

HINE connoisseurs' cognac advertisement featuring a stag logo and the brand name.

Cooper-Turner Group advertisement with the slogan 'Join up with the Cooper-Turner Group' and 'Manufacturers of industrial fasteners, Sheffield'.



Commercial and Industrial Property

A DEVELOPMENT BY RAVENSEFT PROPERTIES LIMITED
(Principal subsidiary of the Land Securities Investment Trust Limited)
IN PARTNERSHIP WITH THE LONDON BOROUGH OF NEWHAM



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BANK OF ENGLAND



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TWO AIR-CONDITIONED OFFICE BUILDINGS

Totalling
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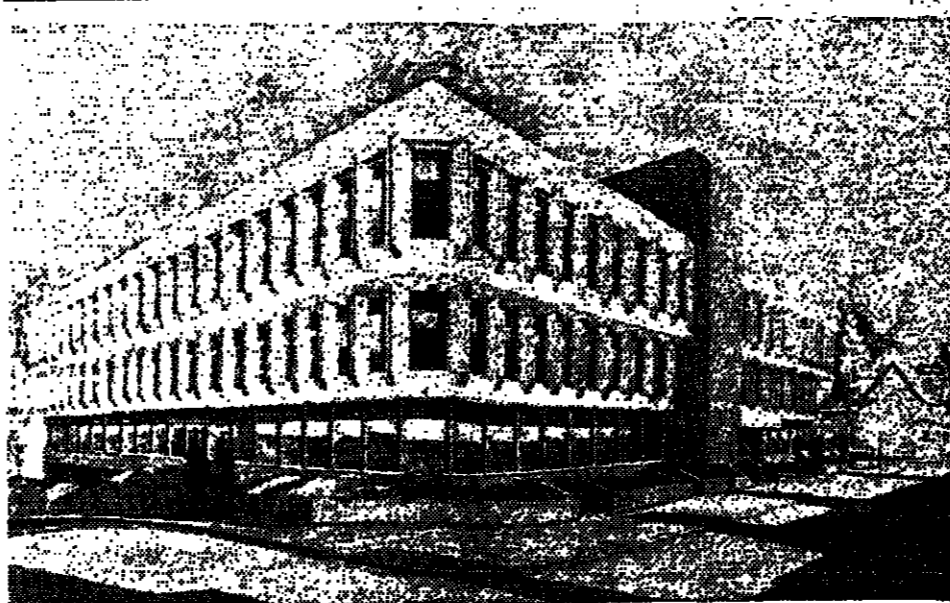
Ample Car Parking

IMMEDIATE POSSESSION

Joint Letting Agents

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May & Howden
77 Grosvenor Street London W1A 2BT
Tel: 01-629 7666

**VICTOR BEHRENS,
SANDHURST & CO.**
12, Abchurch Lane, London, EC4A 3DF



An artist's impression of Elliot House, Norwich, an office development due for completion next spring.

The somewhat muted optimism with which the property world greeted the Government's statement on the future of business rents has been slow to emerge in practice. Now that several property companies have run into serious financial difficulties, the rest of the field is showing extreme wariness, reflected in a cautious approach to the initiation of schemes and a general reappraisal.

The industrial sector in particular continues to show activity as large commercial organisations seek well-sited distribution and storage centres, or decide that modern building design economically outweighs the disadvantages of older more badly placed buildings.

For instance, Crownes Freeholds have let the first two units on their warehousing and industrial estate, which covers about 13 acres at Shepton Mallet, Somerset. Two units of 5,000 sq ft each have been let to Securicor and Blackwood Hodge, who will use them as a transport depot and a quarry machinery maintenance depot. The site will be developed in stages over three years to produce an ultimate total of about 234,000 sq ft, with units ranging from 5,000 sq ft to 25,000 sq ft. Lettings are through Chamberlaine-Brothers and Edwards, of Shepton Mallet, and Debenham, Tewson and Chinnocks, of London.

In north Wiltshire the former Chippenham borough council, succeeded by the North Wiltshire District Council, has negotiated the disposal of about 20 acres of land known as Bumpers Farm, Chippenham, to subsidiary companies of Imperial Foods Ltd. The site is about a mile and a half from Chippenham town centre and four miles from the M4 Chippenham motorway intersection. Imperial Foods is to construct a cold storage complex consisting of about a million cubic feet, with plans for future extensions. The remaining area is to be developed by Lyson Investments, the property development subsidiary of Imperial Foods, to provide about 300,000 sq ft of warehousing and other development, which will be available in units from 7,000 sq ft. The architects are Newman Levinson and Partners and letting will be through Edward Erdman, through whom the sale took place, jointly with J. P. Sturge and Sons, of Bristol.

Firms wary over rents situation

Brush Developments are active in this field. Through Debenham, Tewson and Chinnocks, they have let the first phase, consisting of about 20,000 sq ft, on the Sutton Road development at Rochford, near Southend. The tenants are Besco Bodies Ltd, and Specialised, a subsidiary of Thermal Syndicate, and were introduced by Chamberlaine and Willows and Anthony Lypton. The second phase, consisting of 43,000 sq ft of warehouse or factory space, is under construction and units from 5,000 sq ft will be available by the beginning of June next year. The same developers, in conjunction with Commercial Union Properties Ltd, have acquired a commercial site in High Road, Whetstone. The vendors were a subsidiary of Grand Metropolitan. Planning consent has been obtained for a warehouse development of 53,000 sq ft, including ancillary offices. The scheme has been designed to provide two self-contained warehouses, each with good loading and parking facilities. Construction has begun and the first warehouse will be available next March. The buyers were advised by Debenham, Tewson and Chinnocks, who are joint letting agents with Leslie Heath and Co. Monarch Development Holdings have begun a scheme at Second Way, Wembley, Middlesex, on the site previously occupied by Drings, the sausage manufacturers. The site is near the North Circular road and will provide about 30,000 sq ft of warehousing and 3,000 sq ft of offices. Building has begun and the scheme is due to be ready for occupation early next year. De Groot Collis and Co represented Monarch Developments and have been retained as letting agents. Lion International (Developments) Ltd, a subsidiary of the Lion International Group, is to

develop factory and warehouse space at Trunk Road, Redon. The site has a main road frontage and is adjacent to the large ICI Wilton complex. A factory of about 44,000 sq ft, with ancillary office blocks is immediately available. Additional land is available either for expansion or for the building of new units to an occupier's requirements. Disposal arrangements are to be flexible and freehold and leasehold inquiries will be considered. The agents are Conrad Riblani and Co, of London, and Storey Sons and Parker, of Middlesbrough.

Several transactions have taken place in the shopping sector. In Doncaster the long leasehold interest in 10/12 Beeston Road has been sold to the House of Fraser, who will be trading as Binn's Department Store. The premises, formerly a Woolworth store, has a total of about 40,000 sq ft on four floors, with a frontage of about 55 ft to Beeston Road. Woolworths will be moving into a new store in Town and City's Doncaster Arndale Centre later this year. Their new store there consists of about 60,000 sq ft on two floors with frontages to Central Mall and St Sepulchre Gate as well as to the gallery level. Healey and Baker acted for Town and City Properties in both transactions.

In Norwich work has begun on a new air-conditioned office building in Ber Street, to be known as Elliot House. The development is being carried out by Vectra Estates Ltd and the new building will provide about 29,550 sq ft on four floors. It is due for completion next spring. Grove Estate Agency, of Norwich, introduced the site to Vectra and are retained for letting with Saville, of London. Design is by Edward Skipper and Associates. The former lodgings of Charles Dickens at 11 New Bond Street, London, have been sold to Philip Antrous Ltd, the jeweller. The property has been known as Hillhouse, the latter for more than 100 years. It comprises a basement, shop and four upper floors and is a listed building. Goldenberg and Co acted for Hillhouse in the sale of the lease, which had less than seven years unexpired at a rent of £2,250 a year. A price near £100,000 was realised.

Gerald Ely

CITY, E.C.2.

NEW AIR-CONDITIONED

OFFICES TO LET

WITH CAR PARKING

25,865 sq. ft.

17,195 sq. ft.

8,670 sq. ft.

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Auction Tuesday, 25th July 1974

Freehold shop properties

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Leasehold (29 years unexpired)

£12,000 p.a. rising to £14,000 p.a. in 1975
rent review 1989

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4,800 sq. ft.

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WENDOVER, BUCKS

Aylesbury 5 miles, London 25 miles (counting train 49 mins.)

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City of St. Albans

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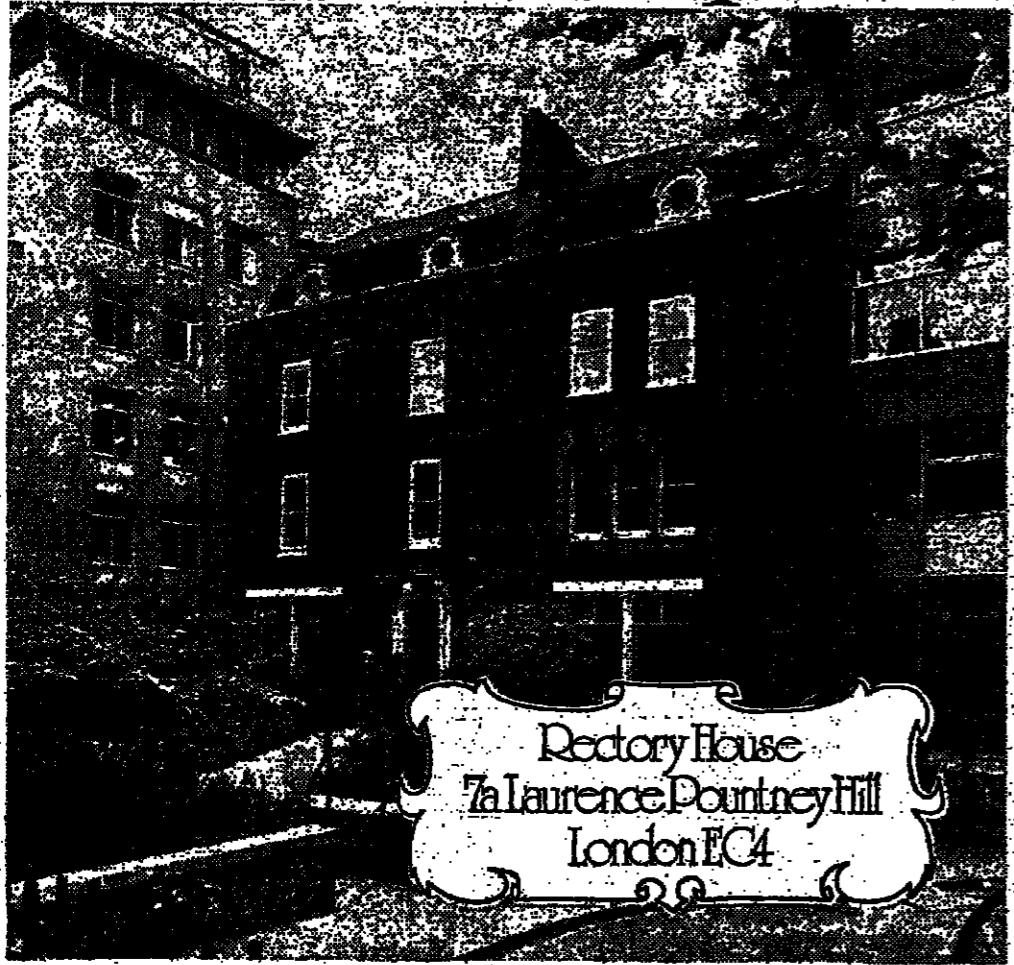
Single storey corner position

Lander Bedells

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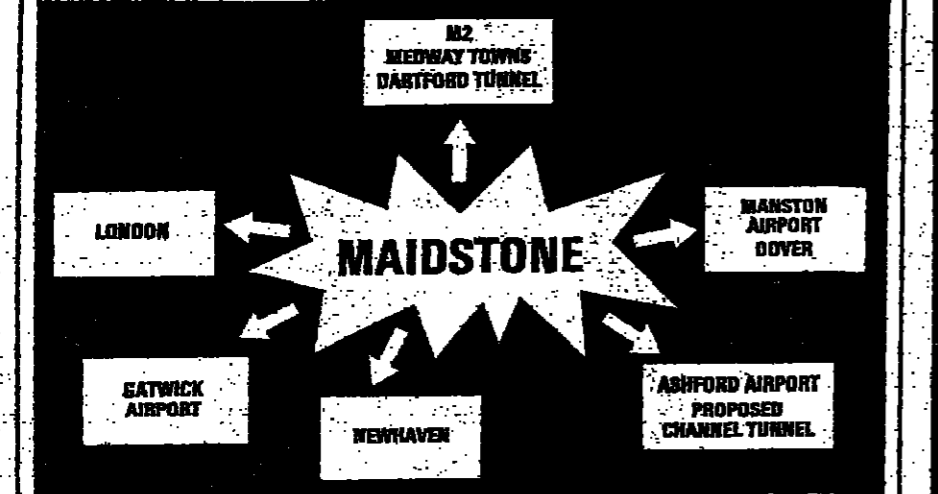
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Women's Appointments also on page 11

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Required by Public Relations Office of a National Tourist Organization for a 2-3 week period. Salary 2,000 p.w. minimum. Curzon Bureau, 01-593 224.

SECRETARY

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GUARANTEED

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We can't promise you the earth, but a lot of our temporary secretaries like the jobs we give them so much that they stay on permanently.

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HAWKER SIDDELEY GROUP

SECRETARY/SHORTHAND TYPIST

A FIRST CLASS COLLEGE LEAVER with a good educational and training background, to work in the Marketing Department of the Group. Secretary. Salary will be commensurate with qualifications and experience.

SECRETARY/P.A.

Salary £2,300-£2,500. Contact: GIBSON & CO., 64 South Street, London, W.1. or telephone 01-499 3663.

PERSONAL ASSISTANT/SECRETARY

Capable of self-motivation to assist the advertising manager in promoting this well known brand. Excellent salary and benefits.

LEGAL SECRETARIES

For varied and interesting positions both temporary and permanent in the London area. Phone telephone 3000. Whiston for an appointment - 01-279 6879.

LONDON LEGAL BUREAU

430 Gray's Inn Road, W.C.1. SPECIALISTS TO THE LEGAL PROFESSION

YOUNG PARTNER

is a firm of W.I. End Street, you require more than a secretary - you require a Young Partner. Salary 2,100. Contact: HARRY WATSON, 406 2222.

SECRETARY

The Advertising Agency that created the Homepage Four Group (news, retail, etc.) requires a Secretary for a busy and fast paced environment. Salary 2,100. Phone Elaine Austin on 734 1653.

AUDIO SECRETARY

A competent accountant in Manchester with a distinguished clientele needs your versatility and some of her own.

HOUSEKEEPING

At MAISON MARCHAND BANK. Manager of several service divisions needs reliable Secretary/P.A. to whom can be entrusted a wide variety of responsibilities such as such as management, keying, correspondence and cross-cutting. Realistic salary. New air-conditioned office. W.I. Phone Elaine Austin on 734 1653.

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SECRETARY

Curzon Bureau, 01-593 224

GRADUATE

with secretarial training. Excellent salary and benefits. Curzon Bureau, 01-593 224.

WORK IN JEANS?

Desires director requires well dressed character to assist in commercial shoe/furniture client. Like shorthand, £2,000 p.w. minimum. Rand, 727 9165.

GUARANTEED

£1,500 p.w. for anyone on 23 stn. Curzon Bureau, 01-593 224.

WOMEN'S APPOINTMENTS SECRETARIAL

ABU DHABI HILTON SECRETARY

To The General Manager Michael Riley, Personal Manager, London Hilton, 22 Park Lane, London W.1A 2DB, Telephone 01-629 7644

MERROW AGENCY

for bilingual college leavers. STEEL BIRM W.I.—GERMAN VERY NICE BOSS £2,200.00. BOOK EDITOR—GERMAN ENGLISH SHORTHAND £2,300.00. NEWSPAPER—GERMAN ENGLISH £2,400.00. CONSTRUCTION—GERMAN ENGLISH £2,500.00. CURTAIN—GERMAN ENGLISH £2,600.00. CAR—GERMAN ENGLISH £2,700.00.

PERSONAL SECRETARY

An excellent opportunity for a bright and responsible person. Secretary aged 21-27 with an international background.

PERSONAL SECRETARY

Required for a busy young Director of International Research Company. Excellent salary and benefits.

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WOMEN'S APPOINTMENTS SECRETARIAL

TEMPS

Look more for you today

SECRETARIE UP TO £1.2

DICTA TYPIS UP TO £1.2

COPY TYPIS UP TO £1.0

Top levels will paid automatic and without ques to all suitably qualified staff

THE CHALLON SERVICE LTD

IN THE WEST END 19/23 Oxford St. 1 457 9038

IN THE CITY: 45 London Wall 638 9231

IN VICTORIA: 153 Victoria St. S 828 5845

Challons your London job

MOTOR CARS

MARCOS 1969 2 litre A.D. Automatic. Finished in Blue. 12000. 01-246 7661

NEW FERRARI LAMB 1969 2 litre A.D. Automatic. 12000. 01-246 7661

1972 VAUXHALL VICTOR Automatic. Finished in Blue. 12000. 01-246 7661

1970 Vauxhall Viva 1971 1.6. 12000. 01-246 7661

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ADVERTISING

Advertisements and rates... Rates for various types of ads...

DEATHS

ACTON - On 16th June, 1974, we succeeded in his 81st birthday...

DEATHS

SHORT - On 16th June, 1974, we succeeded in his 81st birthday...

ANNOUNCEMENTS

GENEVA - LONDON PLAT EXCHANGE... Beautiful 2 bedroom, 2 bath...

UK HOLIDAYS

HELP YOUR FRENCH... A French style holiday for you...

UK HOLIDAYS

HELP YOUR FRENCH... A French style holiday for you...

HOLIDAYS AND VILLAS

A CONSERVACY OF SURVIVAL... It's been exciting to arrive at...

QUICKSILVER

One Hundred Great Holiday Homes... NORTH... SOUTH...

HOLIDAYS AND VILLAS

JOHN MORGAN SPECIAL... 15 DAYS FROM JUNE 21st ONLY £55...

BIRTHS

ABLE SYDNEY - On 15th June, to Catherine Rose Burdett and John...

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MARRIAGES

DALTON - CHESHIRE - The marriage took place on June 14th...

MARRIAGES

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THE TIMES CROSSWORD PUZZLE NO 13,715

Crossword puzzle grid with clues for Across and Down.

POT BLACK?

Advertisement for Pot Black billiard table, featuring a Ring logo and contact information.

VINTAGE T.S. DIESEL CRUISER

Advertisement for a vintage diesel cruiser, highlighting its features and availability.

MOONRAKER 36

Advertisement for the Moonraker 36 motorboat, detailing its specifications and price.

Jet to Toronto

Advertisement for a jet service to Toronto, offering quick and comfortable travel.